





# TOURIST OPINION SURVEY REPORT 2004

#### **ACKNOWLEDGEMENTS**

A survey of this nature could not have been possible without the valuable support and participation of all stakeholders in the tourism industry of the Maldives, private and public sector businesses, government authorities as well as international partners in investment and development.

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The tourists themselves are the major stakeholders in such a survey, which attempts to gauge the opinion of tourists in relation to the tourism product and services of the Maldives. Without their cooperation and support this study would not have been possible. We wish to express our wholehearted gratitude to the tourists who have participated in this survey for the thoughtfulness, valuable time and sincere responses that they gave, which are critical to the success of the survey.

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## **EXECUTIVE SUMMARY**

The Ministry of Tourism had conducted periodic surveys to determine the opinions and expectation of tourists visiting the Maldives. Based on the results of the previous such survey, Tourist Opinion Survey 1999, this survey of 2004 is carried out to determine key variables as they relate to tourist opinion with regard to the Maldives as a destination, and services and facilities available in the Maldives in relation to expectations.

In this regard 3241 returned questionnaires from a target group of mainly Italian, British and German departing tourists is analyzed in this report and studied separately in a comparative analysis.

The majority of respondents belong to age groups between 26-35 years with 7% more male respondents than females. They were mainly employed in the private sector or self-employed. Majority of the respondents stated lower range incomes while less people stated their income in the mid-range. Higher range of income occurred more than mid-range incomes. About 30% stated that they spent over US\$5000 for an average duration of stay of 8 days holiday in the Maldives.

The main source of information about the Maldives was from friends and relatives followed by Travel Agents and multi-media promotions. Around 10% said that they had difficulty in organizing their holiday to the Maldives due to constraints in room availability, airline seats and lack of information.

The majority booked their holiday through established as well as new tour operators or travel agents. Internet bookings at 7% are greater than the 4% FIT bookings on arrival.

About 18% are repeaters, some repeating more than 4-5 times. They come generally, keen to enjoy the natural environment, on full-board or all-inclusive accommodation, with about 30% combining their holiday with another country.

While most respondents stated leisure and marine related activities as the purpose of visit, significantly 30% stated honeymoon as specific purpose of visit. Spa and Health activities in the Maldives are a new trend that is also on the increase.

The majority of respondents rated their place of stay in the Maldives as excellent and also said that the services in the Airport were good. Services and facilities in Malé, the commercial and cultural Capital were also rated high.

However, less than 30% of the tourist surveyed, mainly younger people, had visited the capital, Malé, out of who about a third or about 6% of total respondents said that they were not satisfied due to harassment by hawkers, lack of time and congestion in the city.

Most of the respondents were very satisfied with their visit to the Maldives, felt it was good Value for Money and said they would come back. Over 95% of the respondents said that they would recommend the Maldives to others.

Comparative analysis of the 2004 and 1999 survey data show that most demographic and product related variables are parallel to and confirmed by other national and international statistics and research.

Nevertheless, based on the expressed opinions of the tourists surveyed, even if such criticisms were far and few, key areas are identified and in conclusion specific recommendations are made at the end of the comparative analysis.

The general conclusion is that in the opinion of tourists, the Maldives remains a very desirable place that meets or exceeds expectations of the overwhelming majority.

#### 1. GOALS AND OBJECTIVES OF THE SURVEY

The Ministry of Tourism has conducted periodic surveys to enable policy makers identify current and emerging issues as they relate to the services and facilities provided for tourists visiting the Maldives which is now positioned as a premium destination under the Second Tourism Master Plan of the Maldives. The last major survey of this kind which has been analysed is the August 1999 survey. This survey of October 2004 is designed to identify any deviations from the baseline established in 1999.

Although, the current survey questionnaire, methodology and coverage are different from the previous survey, limiting comparative analysis in some areas, a comparative analysis will also be included in this survey report separately, to the extent relevant and focusing on critical issues. Major events such as 9/11, the SARS epidemic, economic downturn in Europe, and the second Gulf War have all occurred between these two surveys. The comparative analysis will attempt to discern any major shifts in any of the key variables that emerge out of both the surveys. Between 1999 and 2004 there has been an increase in both bed capacity and a healthy flow of tourists into the Maldives, even during periods of major crisis emphasizing the well-planned enduring nature of sustainable tourism in the Maldives. The comparative analysis will focus on the facts as they emerge from the opinion of tourists themselves.

The primary goal of this survey report is to understand characteristics, preferences and expectations of the tourists, in order to enhance the tourism product of the Maldives.

- To determine the demographic, economic, social, and geographic data of tourists leaving the Maldives at the time of the survey.
- To ascertain the opinion of tourists about their place of stay in the Maldives, services and facilities, mode of organizing travel to Maldives and sources of information on the Maldives for tourists.
- To determine pattern of visit, perceptions of value for money, holiday preferences and interests.

#### 2. METHODOLOGY AND COVERAGE

A total of 5000 questionnaires were envisaged targeting about 50% of the total departures during the week of the survey, 6 - 12 October 2004. The target groups for the survey were selected by nationality proportionate to their respective market dominance. Questionnaires were handed out at Male' International Airport during the survey week;

Table 1: Distribution of Respondents by Major Markets

Country of Origin	Arrivals 6-12th October 2003	Respondents % Share '03(Oct)	Target Sample %Share / 100"(5000)
EUROPE	7,743	73.2	3,659
UK	1,663	15.7	786
Italy	2,102	19.9	993
Germany	1,422	13.4	672
Switzerland	827	7.8	391
France	380	3.6	180
Spain	250	2.4	118
Russia	246	2.3	116
Other Europe	853	8.1	403
ASIA	2,374	22.4	1,122
Japan	1,033	9.8	488
China	313	3.0	148
Korea	352	3.3	166
Other Asia	676	6.3	320
AFRICA	129	1.2	61
AMERICAS	106	1.0	50
OCEANIA	230	2.2	109
Week Total	10,582	100.0	5,000

The questionnaires were prepared in different languages in the proportions shown below. However whenever it was possible English was the preferred language.

Table 2: Number of Questionnaires by Language

Language	Number	%
German	785	15.7
French	355	7.1
Italy	1,500	30.0
Japan	490	9.8
English	1,870	37.4
Total	5,000	100.0

Actual responses received by region and by place of stay are shown in the following table:

Table 3: Respondents by Their Place of Stay by Nationality

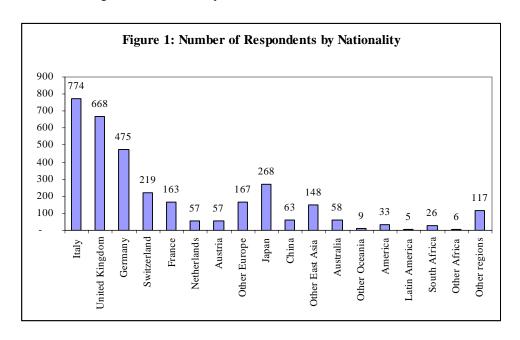
Nationality	Tourist Resort	Hotel	Guest House	Safari Vessel	Not Stated	Total
Europe	2113	374	4	82	7	2580
East and South-East Asia	341	30	4	31	1	407
Not Stated	63	16	1	3	2	85
Oceania	58	3	0	6	0	67
America	29	0	0	4	0	33
Africa	28	1	0	3	0	32
South Asia	11	7	1	0	0	19
Middle East	9	3	0	1	0	13
Latin America	5	0	0	0	0	5
Total	2657	434	10	130	10	3241

A total of 3241 questionnaires were returned of which 2113 were from Europe alone. Most of the tourists stayed in tourist resorts. Tourists who have stayed in Guest Houses and Safari Vessel represent the smallest number of respondents. The majority of the respondents have stayed in Tourist resorts. About 65% of the targeted group responded indicating a higher response than in the previous survey. A sample of the survey questionnaire is attached.

#### 3. MAJOR FINDINGS OF THE SURVEY

#### 3.1 Nationality

This was a period during which Italians and British began to outnumber the traditional majority for the Germans because of declining growth out Germany, probably reflective of the economic stagnation in Germany.



The rate of responses is in relation to the overall market behaviour with some exceptions for the smaller markets. During the period of the survey 73.2% of tourists had arrived from Europe. Asia accounted for only 22% of arrivals during the period of the survey. Had the survey been conducted during the first quarter of the year, it is possible that more East Asian respondents would have been captured. While in the past there was more South Africans arriving to the Maldives than Americans, the number of American respondents at 33 outnumbered the 32 South African respondents. It is also worth noting that 58 Australians have responded reflecting the bigger share of the market for Oceania in comparison to Africa and Americas. With the predominance of Europeans in overwhelming proportions, regional analysis is at best limited in this survey. The distribution by nationality, by sex and age are similar to that of the previous 1999 survey.

#### 3.2 Average Duration of Stay

The survey questionnaire gave a range of responses somewhat different from the previous survey of 1999. What is clearly discernible is that the average duration of stay remains close to 8 which is the national average.

Table 4: Distribution of Respondents by Duration of Stay

Duration of Stay	No. of Respondents	Percent	
1 - 3 days	100	3.1	
4 - 7 days	1,502	46.3	
8 or more days	1,628	50.3	
Not Stated	11	0.3	
Total	3,241	100.0	

A very small 3.1% of tourists registered an average of 1-3 days. These appear to be business tourists. Over 50% stated 8 or more days indicating that they are more leisure tourists who stayed in resorts. Just over 46.3% stated their duration of stay between 4-7 days indicating that they are more likely to be Asians who have stayed in resorts closer to Malé International Airport.

Table 5: Respondents by Duration Stay and Region of Origin

•	Number of Days								
Region	1 - 3	4 - 7	8 - 30	31 - 60	61 - 90	Not Stated	Total		
Africa	0	15	17	0	0	0	32		
North America	4	12	17	0	0	0	33		
Latin America	0	2	3	0	0	0	5		
Oceania	1	33	32			1	67		
East Asia	34	323	49	0	0	1	407		
Europe	43	1047	1476	3	2	9	2580		
Middle East	1	11	0	0	1	0	13		
South Asia	9	8	1	0	0	0	18		
Not Stated	8	51	25	0	2	0	85		
Total	100	1502	1620	3	5	11	3240		

In terms of regional behavior in relation to duration of stay, it is clear from the table above that Europeans generally have a longer period of stay. This is partly due to the fact that Europeans are normally able to get longer leave from work compared to Japanese and Chinese and also probably due to a greater interest in long diving holidays.

Irrespective of the average, national statistics show that a lot of Europeans stay in the Maldives for 2 weeks.

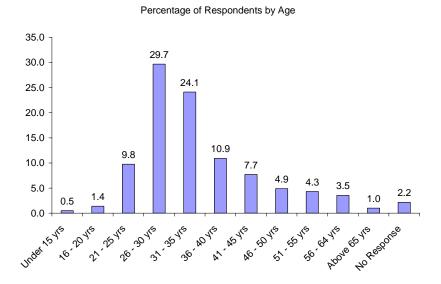
**Table 6: Duration of Stay by Age Group** 

A	Number of Days									
Age group	1 - 3	4 - 7	8 - 30	31 - 60	61 - 90	Not Stated	Total			
Under 15 yrs	1	9	5			1	16			
16 - 20 yrs		22	23				45			
21 - 25 yrs	8	157	149			2	316			
26 - 30 yrs	27	481	449		2	3	962			
31 - 35 yrs	17	368	393		2	2	782			
36 - 40 yrs	8	152	194				354			
41 - 45 yrs	13	88	148			1	250			
46 - 50 yrs	8	77	71		1	1	158			
51 - 55 yrs	3	57	78	1		1	140			
56 - 64 yrs	6	43	66				115			
Above 65 yrs		6	25	2			33			
Not Stated	9	42	19				70			
Total	100	1502	1620	3	5	11	3241			

This table indicates that younger respondents have stayed in the Maldives longer than older age groups.

The diving segment of holiday makers who usually stay longer also tend to be younger. Interestingly there were 2 respondents of over 65 years who stayed between 31-60 days.

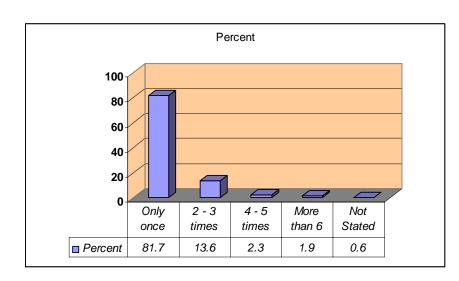
# 3.3 <u>Distribution of Visitors/Respondents by Age groups</u>



The distribution of visitors by age groups does not appear to have shifted dramatically since the 1999 survey. The vast majority are in the age groups between 26-35 years.

There were 7% less females than males among the respondents. The age distribution remained the same between genders.

#### 3.4 Frequency of Visits



By far the majority were in the Maldives for first time. The number of respondents who have visited Maldives 2-3 time is 14% while another 4% in two

categories stated that they have been to the Maldives even more frequently. Comparing

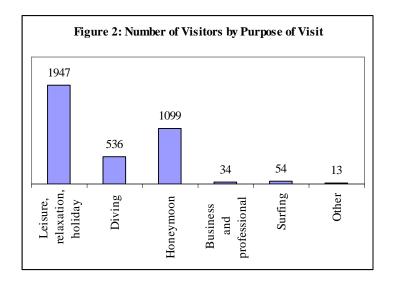
with the results of previous surveys, it appears that the percentage of repeat visitors have dropped marginally indicating that newer segments of markets are being tapped successfully.

**Table 7: Frequency of Visits by Age Group** 

		Numb	er of Times V	isited	
Age group	Once	2 - 3	4 or more	Not Stated	Total
Under 15 yrs	7	7	1	1	16
15 - 19 yrs	29	14	2		45
20 - 24 yrs	293	18	2	3	316
25 - 29 yrs	877	69	10	6	962
30 - 34 yrs	657	100	23	2	782
35 - 39 yrs	268	66	20		354
40 - 44 yrs	163	63	21	3	250
45 - 49 yrs	110	32	16		158
50 – 54 yrs	94	35	9	2	140
55 - 64 yrs	74	20	20	1	115
Above 65 yrs	14	9	10		33
Not Stated	61	7	0	2	70
Total	2647	440	134	20	3241

The repeater pattern also shows that older people have patronized the Maldives time and again confirming the timeless beauty and attraction of the Maldives for most visitors.

# 3.5 Purpose of Holiday in the Maldives



The majority of the respondents 53% (1947 respondents above) said that their purpose of the holiday in the Maldives is for leisure, relaxation and holiday. A significant 30% or 1099 of the respondents stated honeymoon as the specific purpose of their visit, while only 15% stated Diving as the main purpose of the visit.

Compared to the survey of 1999, both the Honeymoon and Diving segments have increased from 11.7% and 9.1% in the previous survey to 15% and 30% in this survey, respectively.

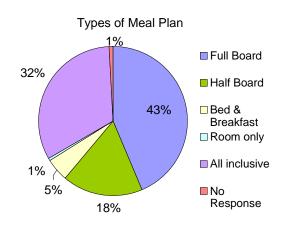
It is interesting that some respondents have come to the Maldives for their Anniversary. A significant number of visitors have also stated 'surfing' as their main purpose of visiting the Maldives. A visible number of visitors have also reported that 'Business and professional' as their purpose for visiting the country. This segment has always been lower in the Maldives compared to many other popular tourist destinations. The increasing interest in the Maldives as a honeymoon destination indicates the success of the tourism industry of the Maldives in positioning itself as a premium destination.

The overwhelming interest in the natural environment and environment related activities confirm the success of sustainable tourism in the Maldives.

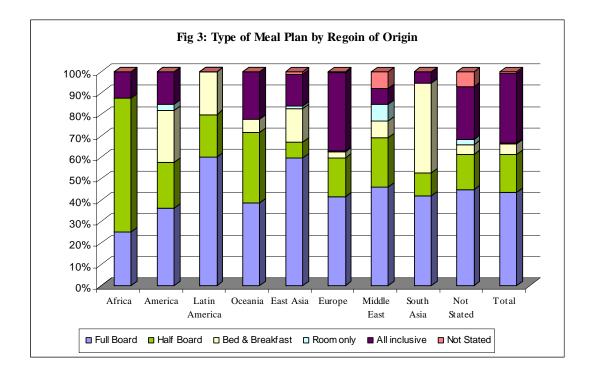
#### Type of Meal Plan

3.6

Asked about what type of meal plan that the tourist were on, most respondents said they were on full board which is consistent with previous surveys. However the number of clients who responded to have being on all-inclusive appear to be greater than previously thought. While the number of resorts offering a variety of all-inclusive packages has increased, this might be



partly the result of some respondents meaning to be on full board stating they were on an all inclusive package. The survey did not ask what class of resort the tourists stayed in but generally full-board accommodation is taken by economy tourists and Bed and Breakfast meal plan is generally taken by up-market tourists.



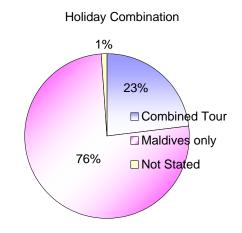
It appears that from Figure 3 that the majority of Europeans visited Maldives on all-inclusive and full-board packages.

Most Africans have opted for Half-Board while East Asians are predominantly on Full Board packages. Room only and Bed and Breakfast are the least preferred options by most nationalities, except Americans who appear to have preferred Bed and Breakfast over half Board.

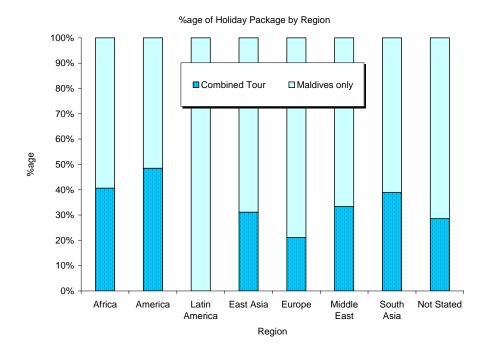
Room only is taken by some guests in very luxurious resorts as well by business tourists who stay for a very short duration of stay. The meal plan may be an indication of distribution of the class of tourists responding to the survey.

# 3.7 Country Combined Holiday

The majority of respondents came on their holiday to Maldives as the sole destination. However 23% of the visitors combined their visit to the Maldives with another destination. The trend observed is that the Maldives only segment is increasing, although in the early stages of tourism in the Maldives, combining Maldives with other



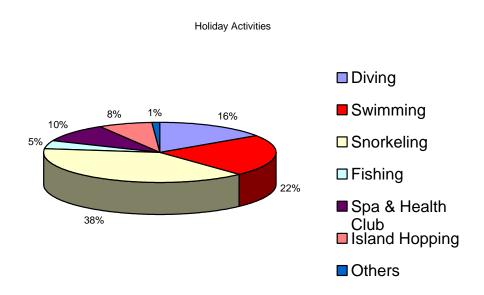
destinations, particularly with Sri Lanka was the norm.



A breakdown of country combination preference by region shows that except for tourists from America, the majority of visitors from all other regions have preferred the Maldives only holiday. This is less clear-cut for Americans where the proportions are more or less equal for both types of packages.

Most significantly, Europe which is the most important generating market for the Maldives show a strong preference for the Maldives only holiday package.

## 3.8 Activities Enjoyed in the Maldives



A separate question was asked from the respondents about what activities they undertook and enjoyed in the Maldives, distinct from the original purpose of the visit.

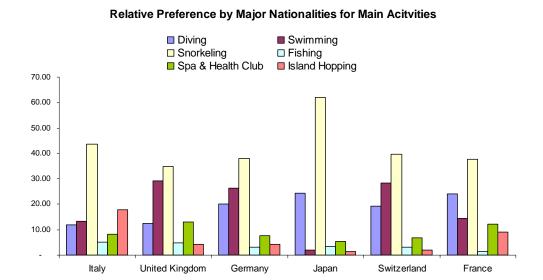
Snorkeling, Swimming and Diving are the activities undertaken by most tourists surveyed during their stay in the Maldives. About 38% of the respondents said that they enjoyed snorkeling during their holiday in the Maldives.

The second largest segment of response to this question, 22% stated swimming as the activity that they enjoyed most, followed by 16% favoring diving.

Similar to the results of the survey of 1999, these are the three main activities enjoyed. Island Hopping was enjoyed by 8% of the respondents and fishing was enjoyed primarily by 5% of the respondents. The popularity of these activities among visitors to the Maldives indicate, markets favouring the natural marine environment holds the most promise for the Maldivian tourism industry.

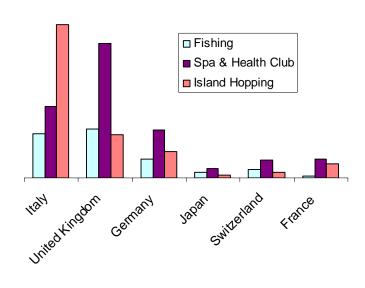
Combined together, over 70% enjoyed activities that are directly related to the marine environment. As a trend Spa and Health activities in the Maldives is on the increase.

About 10% of the respondents stated Spa and Health Club as the main activity that they enjoyed in the Maldives. More women preferred to enjoy this activity than men.



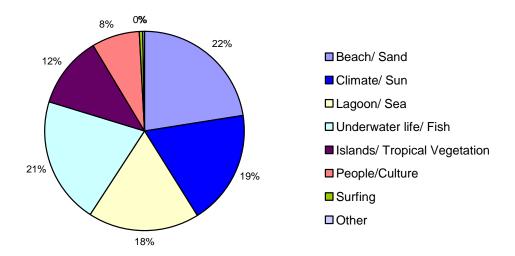
Looking at the main activities enjoyed by the respondents by major markets, the salient feature is the great interest taken in Snorkeling, Swimming and Diving.

Outside the three main activities enjoyed which are Snorkeling, Swimming and Diving it appears that Italians, by and large, take a relatively greater interest in Island Hopping. The other activity besides major activities enjoyed by most respondents of all nationalities is Spa and Health Club. The Swiss appear to take least interest in the Island Hopping.



#### 3.9 Attractiveness of the Maldives as a Destination

The survey target group was asked what they thought were the main attractions in the Maldives, after having enjoyed their holiday.



The main perceived attractions all relate to the natural environment, mainly the marine environment.

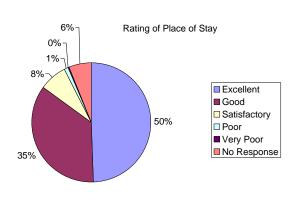
While 15% of respondents came to the Maldives for Diving as the main purpose and 16% enjoyed mainly diving, 18% had a very positive impression of the lagoon and the sea, 21% found underwater life and fish as a lasting impression.

Among Australians, surfing as an attraction was more salient than with any other nationality among the respondents, although it still is a very small percentage compared to other attractions.

With 12% stating Islands and Tropical Vegetation as the main attraction, it appears that preserving the island and tropical vegetation and creating ways and means to capitalize on these resources would bring an additional flavour and more diversification to the tourism industry of the Maldives.

Interest in People and Culture that was reported by 3.3% in the 1999 survey has increased to 8% in the survey of 2004, indicating that Maldives would benefit by investing in and promoting cultural tourism products.

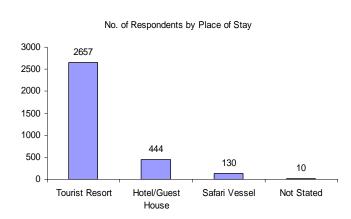
#### 3.10Rating of Services and Facilities



The majority of respondents at 50% said that they though the services and facilities in their place was excellent, while 35% said that it was good. This is a confirmation of the high quality of the tourism product of the Maldives. Only 1% rated their place of stay as poor while a negligible percentage said that their place of stay was very poor.

This might be the result of their expectations not being met by the product that they experienced. It has been often observed that some boutique class resorts that create a

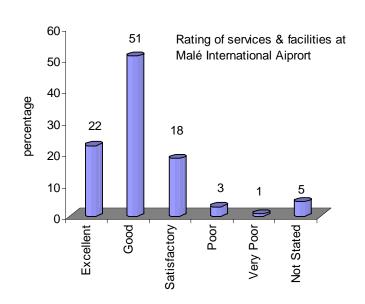
very natural environment with minimal visible signs of modern amenities and structure do not satisfy some travelers who look for the more obvious signs of modern luxury and architecture in their holiday environment. On the other hand if the back to nature



tourist happens to book a more modern built-up resort that meets regular city hotel standards, irrespective of how extremely good the services are, such tourists are less likely to be satisfied.

In some resorts entertainment is also kept to a minimal. In others, entertainment goes on throughout the day and throughout the week. Both possibilities can be a disappointment for a proportion of visitors. Food and Beverage preferences in some resorts also may not go well with all tourists from all over the world. Although it is a negligible percentage that rated services and facilities as very poor, it could be a variety of reasons including possible major disappointments and simply a result of expectations not matching the product.

Majority of respondents 51% said that the services in the Airport were also good. Excellent response came from 22% of respondents, while 18% the services that and facilities at the airport were satisfactory. A very small percentage rated the airport poorly.

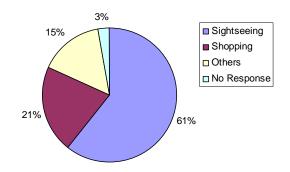


#### The Services and Facilities

in Male International Airport are rated highly both by newcomers and repeaters. From very basic facilities with limited capacity the airport has continuously upgraded and expanded to now include comprehensive facilities that survey respondents would have seen or experienced.

#### 3.11 Visit to Malé

Over 27% of the tourist surveyed, 884 respondents had visited the capital. Of the respondents 2301 or 71% stated specifically that they had not visited Malé,

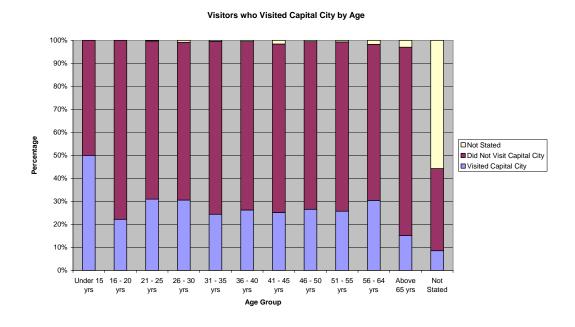


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while 56 respondents or about 1.7% did not respond to the question.

Specific reasons to visit Malé include, (a) To know culture and people, (c) Overnight stay, (d) In transit, (e) Relax, (f) Meet local friends, (g) Surfing, (h) Hospital (i) Submarine trip, (j) Diving, (k) Shopping, (L) Food, (m) Waiting for family, (n) Waiting for flight, (o) Work, (p) Business, (q) Tour Operating, (r) Resort over booked, (s) To kill time, (t) Holiday and (u) Surfing. Those who indicated their reason to visit Male' as work are probably professionals who stayed in nearby resorts but whose primary purpose of visiting the Maldives was short-term consultancy or mission in Male'.

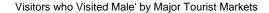
It appears that younger tourist have visited Malé more than the older tourists. This is probably a result skewed by children accompanying parents on excursions.

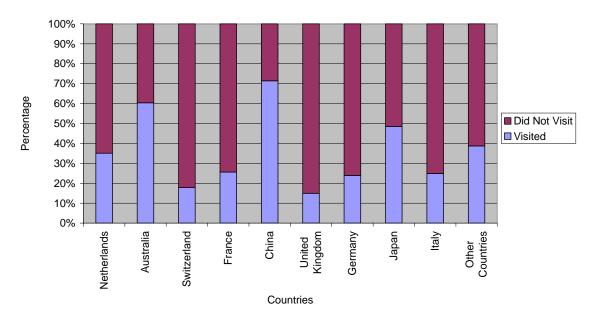


It is more salient that the age group 56-64 years seems to take a greater interest than people in the 30s and 40s age brackets that make up most tourists.

This is likely to be the result of a greater interest in the cultural product by older people as is the norm everywhere.

When visitors to Malé are analyzed by Nationality, it appears that Chinese visit Malé more than Europeans who are the majority of tourist coming to the Maldives.

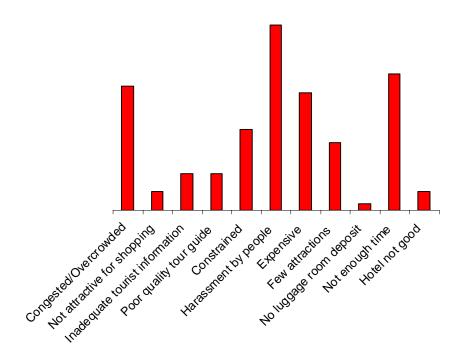




Besides Chinese, Japanese and Australian tourists, the Dutch appear to take a greater interest in Malé. This is because Dutch usually take a greater interest in the cultural product of the destinations that they travel to. Italians also take interest in visiting Malé traditionally for shopping.

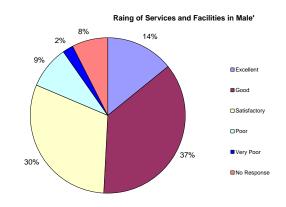
Of the 27% of respondents who have visited Malé, about a third or about 6% of total respondents said that they wee not satisfied with their visit to the Capital Island.

Main reasons stated by the small 6% percent of tourists who are not satisfied with their visit to the capital island of Malé are summarized in the chart.



The perceived harassment appears to be the result of tourist shop hawkers pushing the visitors too far. It is also worth noting that one of main reasons stated for no satisfaction with a visit to Malé is "Not enough

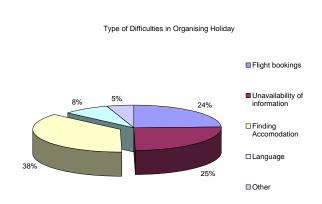
time" while constraints in a small island where facilities, shopping and entertainment are not as developed to meet the standards of a modern city. Harassment stands out because that would be the most imperative reason for unhappiness which is probably caused by bargaining salesmen in



the tourist shopping area. In spite of the small scale of the problem it requires immediate attention and action.

The services and facilities in Malé were however rated mainly as excellent, good and satisfactory by the respondents as a result of continuous improvements in the Capital Island.

#### 3.12Difficulties in Organizing the Holiday



Nine percent (299 respondents) of tourists surveyed said that they had difficulty in organizing their holiday. Out of 299, nearly 40% have said that finding accommodation in the Maldives was difficult, while a quarter of these respondents said that there were also difficulties in flight bookings.

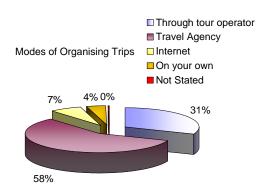
Some of respondents who stated having difficulty in booking a holiday in the Maldives also said there was a lack of information. Language and other difficulties were also stated by a few out of the 299 respondents who said they had difficulty in organizing their holiday in the Maldives. Notwithstanding the increased efforts in distribution of the tourism product, three major constraints have remained largely unchanged.

In earlier surveys the percentage of respondents who pointed to a lack of information were greater indicating success in reaching out to the markets while lack of access and supply constraints remain in relation to increasing demand.

#### 3.13 Mode of Oraganising the Holiday

A greater proportion of respondents stated that their trip was organized through a Tour Operator or Travel Agency.

Significantly 7% of respondents said that they organized their trip to the Maldives through the Internet.



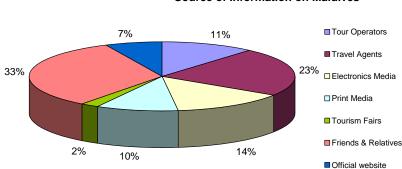
Free Independent Travelers (FIT)

number of people surveyed 58% booked their holiday through a travel agent while another 31% state that they booked through a tour operator.

#### 3.14 Source of Information

The source of information appear to be dominated by "Friends and Relatives" with 33% indicating a favorable overall impression of the Maldives.

The number of people getting to know about the Maldives through the electronic media has increased to 14% according to this survey.



#### Source of Information on Maldives

The official website of the Maldives Tourism Promotion Board is attributed 7% and 2% state that they got to know about the Maldives through tourism fairs. The reason for the low percentage of visitors reporting tourism fairs as their mode of information on Maldives may be that such fairs are targeted to the travel industry and held in few countries. Travel fairs are visited by very few people from the general public. The fact that specific mention of 'official website' as opposed to the internet in general could also have hindered people reporting this particular medium as several tourist resorts maintain their own websites.

Tour Operators and Travel Agents are attributed 11% and 23% respectively as being the primary source of information on the Maldives.

# 3.15 Tour Operators and Travel Agents in generating markets

Some of the major tour operators that served the survey group include;

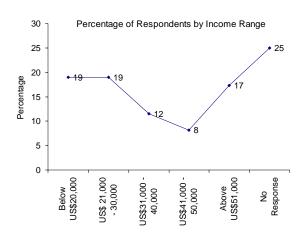
- Kouni (Travel Connection)
- Thomas Cook
- Neckerman
- Hotel Plan
- Touristic Union International
- ITS
- Valture
- Francorosso
- Hayes & Jarvis
- Club Med
- Jahn Reisen
- Meier's Weltreisen
- L'tur
- JTB
- Air Tour
- Reliance
- First Choice
- ST World
- Ventaglio
- Sporting Vacanze
- Tjaere Bourg
- Veratour
- Thomson
- Teorema
- Cosmos Distant Dreams
- Blu Vacanze
- HIS
- Manta Reisen
- Best Tour
- Jet Tours
- Going Places
- Trade Winds
- Tropic Tours
- Lunn Poly
- Maxi Travel Land
- Alpi Tours
- Columbus
- Helvetic Tour
- Dertour
- Cresta/Cresta Holidays/My Travel

The full list of tour operators reported in the survey is attached in the annex.

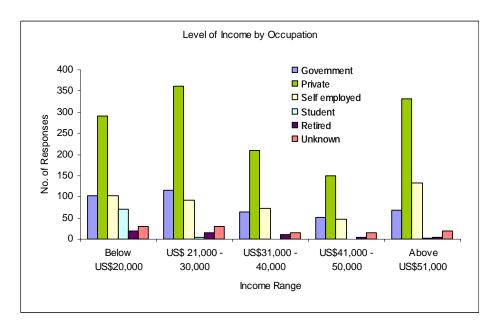
#### 3.16 Income of Tourists

The response to annual income after tax indicated the earning capacity of tourists surveyed. It is significant that 25% of respondents refused to state their annual income.

High income earners in the income brackets of US\$41-50 thousand and above US\$51 thousand make up 8% and 17% respectively or a total of 25% high income earners.



Lower income earners make up 19% in the under US\$20 thousand category as well as another 19% in the US\$21-30 thousand per annum income bracket. Hence a total of 38% of tourists surveyed belong to the relatively lower income categories.



Students are the lowest earners while Private and Self-Employed are the highest earners. Interestingly in a similar pattern to 1999 survey results people with an income of over US\$50 thousand are far greater than those between US\$41 – 50 thousand income brackets.

#### **Annual Income by Age Group**

In looking at the spread of disposable income among age groups used in the survey it appears the dominant age groups between 26-35 years are also among the highest earners.

Table 8: Reported Annual Income by Age Group of Visitor

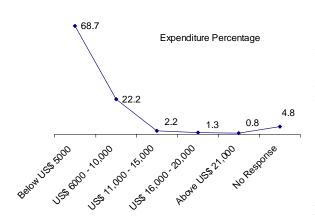
	Reported Income Category							
Age group	Below	US\$20,000 US\$ 21,000 -	US\$31,000 -	US\$41,000 50,000	Above US\$51,000	No Response	Total	Percentage
Under 15 yrs	5		1	1	2	7	16	0.5
16 - 20 yrs	26	3		1	3	12	45	1.4
21 - 25 yrs	105	59	32	14	21	85	316	9.8
26 - 30 yrs	249	213	112	76	108	204	962	29.7
31 - 35 yrs	117	165	108	73	158	161	782	24.1
36 - 40 yrs	41	57	41	35	91	89	354	10.9
41 - 45 yrs	27	49	26	20	65	63	250	7.7
46 - 50 yrs	18	19	16	20	46	39	158	4.9
51 - 55 yrs	17	20	19	21	32	31	140	4.3
56 - 64 yrs	10	24	10	5	28	38	115	3.5
Above 65 yrs		5	6		4	18	33	1.0
No Response	2	1	2	1	2	62	70	2.2
Total	617	615	373	267	560	809	3241	100.0
Percentage	19.0	19.0	11.5	8.2	17.3	25.0	100.0	

The number of non-responses from among the prevalent age group is also significant. This may be the result of many people being reluctant to reveal their actual income. Therefore it is safe to assume that there would be a reasonable margin of error. What is however encouraging in terms of the validity of the data is the similarity of the results to that of the 1999 survey. While the previous survey report did make some distinctions in the income of respondents by region and nationality, considering that the overwhelming majority of respondents are from Europe and Japan, there does not appear to be a statistical significance in that respect. However, it should be cautioned here that there was overlap in the income groupings specified in the 1999 survey questionnaire which might have led to errors in the recording of reported income.

Similarly, there is little if any discernible variance that can be determined in income in relation to the stated occupation of respondents. A direct comparison cannot be done with the 1999 survey because the responses are quite different.

Based on the findings of this and previous surveys, it is quite clear that the Maldives is affordable and accessible to the majority of tourists from traditional generating markets in spite of the reputation of being an expensive destination.

#### 3.17 Level of Expenditure



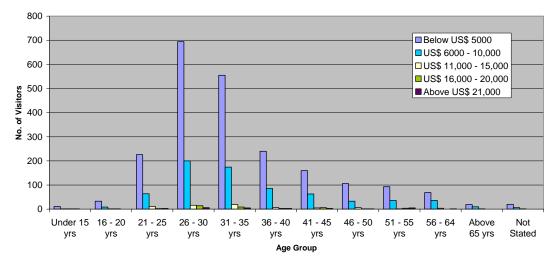
The majority of respondents, nearly 69% stated that they spent under US\$5000 for their holiday in the Maldives.

It is probable that majority who stated as such would have spent an average of around US\$300 per day during an average 8 days stay, inclusive of flight.

More significantly over 26% state that

they have spent over US\$6-10 thousand for an average of 8 days stay in the Maldives. This is an average of not less than US\$750 per day.

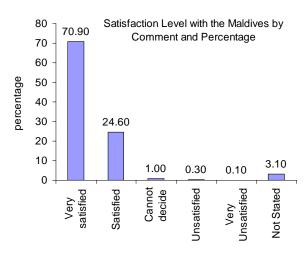
# Expenditure by Age



About 4% indicate to be on a very high expenditure bracket of about and over US\$1400 per day assuming an average 8 days as duration of stay, reflective of the success of the Maldives in positioning to the wealthiest segments of the market.

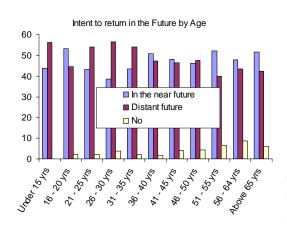
There is a limitation in analyzing the expenditure level in relation to other variables because the minimum range given was US\$5000 while many packages from Europe are sold under US\$3000 with flight.

#### 3.18 Satisfaction with Holiday in the Maldives



An overwhelming majority of respondents (70.9%) are very satisfied with their visit to the Maldives; however 24.6% stated that they were satisfied. Only a negligible percentage stated that they were not satisfied.

Over 90% stated in response to a separate question that they felt it was good value for money. Only 5% gave a negative response. Just 4% did not give an answer.



Worthiness of Holiday

5% 4%

91%

Holiday Worth Money
Holiday Not Worth Money
Not Stated

Asked about intent to return 52% stated that they would return in the distant future while 43% stated that they would return in

near future. Only 3% stated that they would not return.

Over 95% of the respondents said that they would also recommend the Maldives as a tourist destination to others.

#### 4. CONCLUSIONS AND RECOMMENDATIONS

The demographic characteristics of tourists have not shifted dramatically since 1999.

However, repeaters have dropped to 18% although in the final analysis this is not the result of a repeaters giving up the Maldives but rather a result of increasing numbers of new visitors. This is a healthy indicator because according to tourism marketing strategies, a growth in repeaters would eventually lead to the stagnation of the destination.

Recommendation: This shift should not be allowed to be interpreted negatively and a new policy to encourage new and emerging segments of the market rather than repeater clients should be encouraged for the long-term sustainability of the destination.

It is also observed that the honeymooners are taking a greater interest in the Maldives. Few respondents said that they have come to the Maldives on their Anniversary. It is curious that no one mentioned Wedding as the reason to be in the Maldives although it is widely known there are non-legal wedding packages that are now being sold by resorts.

Recommendation: In view of the success in the honeymoon segment and emerging interests for Anniversaries in the Maldives, more encouragement at policy and marketing levels should be provided to tap the huge Wedding market, and if not at least a campaign be launched to encourage couples to spend their Anniversaries in the Maldives.

Curiously a significant proportion of respondents said that they were on all-inclusive packages. This increasing popularity of the Maldives in the all-inclusive market is not advertised extensively. It appears that the Maldives may now be able to compete with and outdo the Caribbean as the primary all-inclusive destination

Recommendation: That a fresh marketing campaign targeting the all-inclusive segments of the international tourism market be launched.

Tourists who combined the Maldives with another destination amounted to 30% of the respondents. It was 31% in the 1999 survey. This is not a statistically significant change.

Recommendation: Given the problems of access to the Maldives and given the limited though outstanding tourism product of the Maldives, every effort should be made to encourage more country combinations through collaborative marketing efforts in Asia and the Middle East.

Spa and Health activities in the Maldives seem to have caught the imagination of tourists who did not expect much of this service in the Maldives.

Recommendation: Increase emphasis on this product that would further strengthen the image of the Maldives as a premium destination.

The vast majority perceives the Maldives as very attractive and applauds the services and facilities in the destination.

Recommendation: Implement measures to not allow any complacency in maintaining product standards and environmental management in resorts.

Of the 30% of tourists surveyed who have visited Malé, about a third in both 1999 and 2004 surveys had very negative views especially with regard to harassment by hawkers.

Recommendation: The modus operandi of Malé excursion, commissions for both foreign and local Tour Guides and other measures that intimidate tourists who visit Malé should be reviewed together with all stakeholders in a Workshop and new standards should be implemented for the benefit of everybody. Tourists should be shown who to ask for help and how to solve any problem that they face without fear of intimidation.

As in all successful destinations world wide, Word of Mouth is confirmed here to be the best marketing tool. This does not mean that other means of marketing are in-effective but underscores the vital importance of Word of Mouth.

Recommendation: Government and the Industry should implement a marketing mix that emphasizes on enhancing the Word of Mouth, and such measures may include complimentary memorabilia and/or pin-ups or vouchers that the visitor may give away as a gift voucher to someone else but not to the benefit of oneself, whereby more people get engaged in Word of Mouth.

The supply of beds in the Maldives continues to be a problem for people who try to book a holiday in the Maldives, while airplane seats are also difficult to obtain during most times of the year because the beds and seats are pre-allocated officially up to the allowed over-booking limit, and are controlled by big tour operators.

Recommendation: The Maldives should consider giving up on overbooking as a marketing strategy which might have been useful in the past but is now an impediment to gain better rates.

# 5. COMPARATIVE ANALYSIS OF TOURIST OPINION SURVEY OF 1999 AND TOURIST OPINION SURVEY OF 2004

#### Introduction

The Goals and Objectives of the 1999 Tourist Opinion Survey conducted from 24 - 30 August 1999 and the 2004 Tourist Opinion Survey conducted from 6-12 October 2004 are similar, although there are some new aspects covered in the 2004 questionnaire and slight variations in the formatting of questions on the same topics in the two surveys. There is also a subtle difference in the period of the survey because, in the Maldives, hotel rates and occupancy levels are generally lower in October than in August. With these observations, it is pertinent to make a brief assessment of the relevance and scope of this comparative analysis. The 2004 Survey had six questions less than the Survey of 1999. They relate to;

- Traveling companions (TOS 1999 Q.9)
  - Airline details (TOS 1999 Q.15 & 16)
  - Payment mode for the package (TOS 1999 Q.18)
  - Breakdown of categories of services in rating (TOS 1999 Q.22)
  - Transfer mode (TOS 1999 Q.29)

By virtue of the design of the 2004 questionnaire, much of the above information can be gleaned from the different questions except with regard to the airline and transfer information which is totally missing in the 2004 survey. There were also different scales and methodology used in assessing income and expenditure, and age. Television as a medium of publicity was not specifically included in the 2004 survey, while it was covered under the electronic media. A specific question was included in the 2004 survey to find out how popular the official website <a href="https://www.visitmaldives.com">www.visitmaldives.com</a> was as a medium of information and publicity on the Maldives. Health & Spa interest was also gauged for the first time in the 2004 Survey. New baselines are being established, while factors of air access and specific ratings have been left out in the 2004 survey.

Therefore, while most of the questions in the two surveys are comparable, this analysis will be limited to the extent that there is comparable data available from both the 2004 and 1999 surveys.

# Scope and Coverage

Both surveys targeted about 5000 passengers defined as tourists departing from Male' International Airport. The August 1999 survey report states that it was intended to survey 54% of the departing tourists during the survey period by distributing a total of 5000 questionnaires. Only 3734 questionnaires were distributed of which 55% were returned giving a sample size of 22% of the departing tourists during the period. The October 2004 survey also targeted 5000 respondents of which 3241 questionnaires or a 65% response was obtained. The response for both surveys came mainly from tourist resort guests. While the conclusions of both the surveys concur almost on all issues, there were variations in preferences and perceptions that were driven partly by the design of the questionnaire and by the fact that target groups successfully tapped for the survey were not similar in some respects. Moreover, the effect of seasonality is also likely to be a significant factor in determining the outcomes of the two surveys.

#### Nationality

Number of	Respondents I	oy majo	or nationalities	by v	year of survey

Nationality	1999	2004	Difference
Italy	497	774	277
Germany	298	475	177
United Kingdom	233	668	435
France	113	163	50
Spain	54	24	-30
Switzerland	53	219	166
Netherlands	29	57	28
Austria	25	57	32
Japan	485	268	-217
Australia	36	58	22
Other	214	478	288
TOTAL	2037	3241	1204

A salient feature in the 2004 survey is there were far fewer Japanese respondents and slightly less Spanish respondents probably due to specific seasonality patterns; summer holidays and Obong holidays as they occur, as pointed out in the 1999 report. More Japanese opinions are included in the 1999 survey than in the 2004 All in all there were more respondents in 2004 in comparison to the 1999 survey; notably so for British,

Italian, German and Swiss tourists. In terms of response by major regions, the comparative percentage of responses is as follows:

Percentage of Respondents by Region, 1999 and 2004

Duration of Stay by Region	1999 % respondents	2004 % respondents
Africa	0.2	1.0
North America	2.3	1.0
Latin America	0.9	0.2
East Asia	26.8	14.6
Europe	65.9	79.6

In both surveys the majority of the responses were from Europeans and East Asians. The market share by major nationalities and regions had not changed significantly between 1999 and 2004.

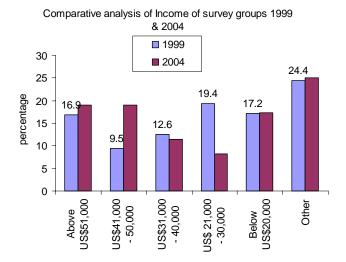
## Age Group and Gender

While the broad age groupings used in the two surveys were different in both surveys the majority of the respondents were in the age group 25-40 years. There were about 7% more male respondents in the 2004 survey although the percentage difference between respondents in the 1999 survey was marginally smaller. The differences between the two surveys in this regard are not significant.

#### Average Duration of Stay

The average duration of stay of the tourists was determined in 1999 by a different scale to the 2004 survey. However, the average duration of stay in both surveys was about 8 days. East Asians occurred most in the 4-7 days average duration of stay band in the 2004 survey while most in the 8-30 days were Europeans.

## Disposable Income



Although the 1999 survey was conducted in a peak month, it appears that there were lower income earners in the range USD\$21-30 thousand range compared to 2004. It shows that there are wealthier tourists who responded in 2004. Perhaps it is a reflection of the growing popularity of Maldives as a high-end market.

# **Profession**

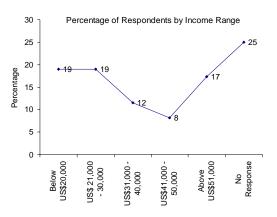
In the 1999 survey the number of people surveyed by their profession is as follows.

Professional composition of respondents, 1999

Occupational Category	Respondents
Professionals	981
Skilled Workers	223
Students	145
Clerical Worker	138
House Wife	58
Technicians	36
Retired	13
Unskilled Workers	4
Not Stated	439
TOTAL	2037

However, the 2004 survey could not obtain comparable data because of questionnaire design. The results of 2004 in relation to profession and income were as follows:

•	Private	1626
•	Self employed	595
•	Government	510
•	Student	120
•	Retired	93
•	Unknown	297
•	Total	3241



The results of the two surveys in this regard are very different. However, in-depth analysis reveal that students are the lowest earners and the median age range earned most in both surveys. Expenditure patters show a direct relationship between profession and level of income.

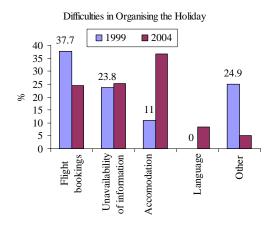
### Frequency of Visits

According the 1999 survey, 36% of European visitors to the Maldives had visited Maldives for the first time, 37% had visited 2-5 times, 14% had visited 6-10 times, and just 3% visited more than ten times". In the current survey of 2004, the majority were in the Maldives for the first time. The number of respondents who have visited Maldives 2-3 time is 14% while another 4% in two categories stated that they have been to the Maldives even more frequently. Because the range adopted in the two survey questionnaires are so different it was impossible to make a direct comparison.

#### Pattern of Visits

The pattern of visit covered in the 1999 survey cannot be dealt with in this analysis because the question of weather the respondent was traveling with family, alone or with a partner is not included in the 2004 questionnaire even in an indirect way. Since the honeymoon segment in the 2004 is higher, and given other characteristics, most of the respondents could be "traveling with partner" as confirmed in the previous survey.

#### Difficulties in Organizing the Holiday



A very small percentage of respondents in both surveys said they had difficulty in organizing the holiday. In 1999, about 14% pointed out to some difficulty in this regard while in 2004 only 9% expressed difficulty. Among such respondents, the difficulties pointed out are shown in the figure. It can be seen very clearly that in 2004, people who had difficulty in obtaining accommodation in the Maldives were significantly higher than that shown in the results of the 1999 survey. Improved marketing and the effects of seasonality in the demand for accommodation are likely to have contributed to the difference in results.

#### Mode of Booking the Holiday

Holiday booking mode, 1999 and 2004

Mode of Booking	1999	2004
Tour Operator	18.9	31.0
Travel Agency	68.2	58.0
FIT	11.0	4.0
Internet/other	1.9	7.0

In both the 1999 and 2004, majority booked through a Travel Agent. In 2004, Travel Agency bookings were relatively down by 10.2% while Tour Operator component was about 12% higher. In the 1999 survey, the Internet as medium to make a booking was not included in the questionnaire. For the purpose of rough comparison internet bookings in 2004 and other unstated bookings are put in the same row of the table above. The 2004 survey will establish a baseline for internet bookings to be gauged in a subsequent survey of the future. Major Tour Operators that appear from both the surveys are given below.

Major Tour Operators by Survey					
1999	2004				
Kuoni	Kouni				
	Thomas Cook				
Neckerman	Neckerman				
Hotel Plan	Hotel Plan				
TUI	TUI				
	ITS				
	Valture				
	Francorosso				
Hays & Jarvis	Hayes & Jarvis				
•	Club Med				
	Jahn Reisen				
Miers Weltreisen	Meier's Weltreisen				
Island Collection	L'tur				
Aventure Nel Mondo	JTB				

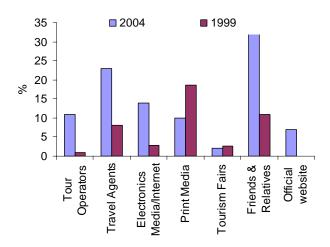
It is possible that some major operators did not get picked up in both surveys at least partly because the month of the survey was different.

# **Country Combination**

There was no discernable variance between the two surveys in the country combination holidays

## Source of Information





The highest percentage of respondents said in 1999 that it was the print media that was the main source of information on the Maldives. In 1999 television was specified in the survey but in 2004 it was left out and assumed to be lumped into electronic media. In a dramatic shift in 2004 the highest percentage attributes Friends & Relatives as the main source of information.

# Meal Plan

No. of Respondents by Meal Plan						
Type of Meal Plan	1999	2004				
Full Board	57.9	43.6				
Half Board	20.4	17.5				
Bed & Breakfast	12.7	4.9				
Room only	1.1	0.7				
All inclusive	-	32.5				
n/a	7.9	0.7				

In both surveys, the majority were on full-board or half board while the room only component was very small. The all-inclusive response was not built into the questionnaire in 1999 and could not be therefore evaluated in relation to 2004.

# Activities Enjoyed

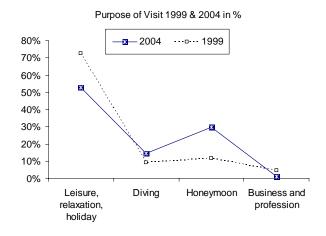
Maldives, 1999 % 2004 45 39 40 **1999** 35 **2004** 30 25 20 16 1616 15 10 8 10 Storkeling

Percentage of Respondents by Activity Enjoyed in the

The general pattern of activities enjoyed by tourists in both surveys is quite similar. The question on Spa and Health Club was not there in the 1999 survey.

In both surveys activities expected, undertaken and enjoyed relate to the natural environment and the beauty of the Maldives.

# Purpose of Visit



In comparing

the Purpose of

Visit in August 1999 and October 2004, there is a significant increase in the proportion of honeymooners visiting the Maldives in 2004.

## Quality, Satisfaction and Perceptions of Value for Money

In 1999, 31.8% said that their holiday in the Maldives was better than expected, 5.5% said it was up to expectation and 8.8% said it was below expectation.

While the questions posed in this regard were structured differently in 2004, the overall results show that the vast majority of the respondents were satisfied with the quality of the tourism product of the Maldives, and services and facilities available in the country. The majority would also recommend the Maldives to others and intend to come back. However, in responding to questions regarding a Visit to Malé, in both surveys tourists appear to have been harassed by hawkers.

Purpose	Respondents	1999	2004
Sightseeing	541	60.6	61
Shopping	190	18.5	21
Others	137	19.9	18

#### **Issues and Recommendations**

There were issues in the format, design and content of the 1999 and 2004 survey questionnaires which prevented detailed comparison of several important variables in the two sets of data. In the 2004 Survey there were major omissions as they relate to transfer, air travel details and specific questions as they relate to the opinion of tourists with regard to product details. Therefore, it is recommended;

- That weaknesses and strengths of both the surveys be studied in the implementation of a future survey.
- To ensure consistency in the data collected from one survey to the other so that comparisons can be made with variables from the earlier data making it possible to conduct time-series and trend analyses of the data, in relation to various socio-economic and political aspects at the national as well as global level. Development of the survey questionnaires and the sample selected in terms of size, composition of different nationalities and timing need to be consistent with previous surveys.

# 6. ANNEXE

Table A1: Visitors by place of stay

Place of Stay	No. of Visitors	Percent
Tourist Resort	2657	82.0
Hotel/Guest House	444	13.7
Safari Vessel	130	4.0
Not Stated	10	0.3
Total	3241	100.0

Table A2: Visitors by Place of Stay by Region

Nationality/Region	Tourist Resort	Hotel	Guest House	Safari Vessel	Not Stated	Total
Africa	28	1	0	3	0	32
America	29	0	0	4	0	33
Latin America	5	0	0	0	0	5
East Asia	399	33	4	37	1	474
Europe	2113	374	4	82	7	2580
Middle East	9	3	0	1	0	13
South Asia	11	7	1	0	0	19
Not Stated	63	16	1	3	2	85
Total	2657	434	10	130	10	3241

Table A3: Visitors by Place of Stay by Age Group

Age group	Tourist Resort	Hotel/Guest House	Safari Vessel	Not Stated	Total
Under 15	1100011	1101019 04001 110400	100001	Olaioa	- Total
yrs	13	2	1		16
16 - 20 yrs	24	18	3		45
21 - 25 yrs	248	56	9	3	316
26 - 30 yrs	805	135	18	4	962
31 - 35 yrs	667	82	33		782
36 - 40 yrs	291	42	21		354
41 - 45 yrs	198	31	20	1	250
46 - 50 yrs	120	29	9		158
51 - 55 yrs	108	24	8		140
56 - 64 yrs	104	8	3		115
Above 65 yrs	27	4	2		33
Not Stated	52	13	3	2	70
Total	2657	434	130	10	3241

Table A4: Total spent by place of stay

TOTAL SPENT	Tourist Resort	Hotel	Guest House	Safari Vessel	No Response	Total
Below US\$ 5000	1813	295	6	106	6	2226
US\$ 6000 - 10,000	603	97	3	13	2	718
US\$ 11,000 - 15,000	61	8		3		72
US\$ 16,000 - 20,000	37	2		2		41
Above US\$ 21,000	23	3		1		27
No Response	120	29	1	5	2	157
Total	2657	434	10	130	10	3241

Table A5: Visitors by Place of Stay by Gender

PLACE OF STAY	Male	Female	No Response	Total
Tourist Resort	1386	1204	67	2657
Hotel	210	212	12	434
Guest House	4	5	1	10
Safari Vessel	90	37	3	130
No Response	2	6	2	10
Total	1692	1464	85	3241

Table A6: Visitors by Duration of Stay by Nationality

Nationality	1 - 3 days	4 - 7 days	8 - 30 days	31 - 60 days	61 - 90 days	Not Stated	Total
Kenya		1					1
Algeria		1					1
Morocco		3	1				4
South Africa		10	16				26
Africa	0	15	17	0	0	0	32
Canada		3	5				8
United States	4	9	12				25
North America	4	12	17	0	0	0	33
Brazil		2	2				4
Peru			1				1
Latin America	0	2	3	0	0	0	5
China	7	47	9				63
Taiwan		3	1				4
China, Hong Kong		7					7
Japan	22	208	37			1	268
South Korea	2	31					33
Indonesia		1					1
Malaysia		9					9
Philippines		2					2
Singapore	1	7	2				10
Thailand	2	8					10
Australia	1	29	27			1	58
New Zealand		4	5				9
East Asia	35	356	81	0	0	2	474

Czech Republic	1	1	2				3
Estonia		1					1
Hungary		3					3
Lithuania			1				1
Poland			4				4
Romania			1				1
Russia		1	12				13
Slovakia			1				1
Ukraine		1					1
Denmark	3		3				6
Finland		2	2				4
Ireland		6	3				9
Norway	1	7	3				11
Sweden		1					1
United Kingdom	2	211	451	2		2	668
Croatia			1				1
Greece		13	1				14
Italy	3	464	304			3	774
Malta		5					5
Portugal		10	5		1		16
Slovenia		5					5
Spain	4	16	4				24
Austria		9	48				57
Belgium	1	8	5				14
France	19	62	80			2	163
Germany	5	96	371	1		2	475
Netherlands	1	21	35				57
Switzerland	3	83	132		1		219
Cyprus	1		1				2
Israel		10	5				15
Turkey		11	1				12
Europe	43	1047	1476	3	2	9	2580
Bahrain		1					1
Kuwait		2					2
Lebanon		2			1		3
Saudi Arabia	1	6					7
Middle East	1	11	0	0	1	0	13
Bangladesh		1					1
Sri Lanka	5	2					7
India	3	4					7
Nepal			1				1
Pakistan	1	2					3
South Asia	9	8	1	0	0	0	18
Not Stated	8	51	25		2		85
Total	100	1502	1620	3	5	11	3241

Table A7: Duration of Stay by Age Group

Age group	1 - 3 days	4 - 7 days	8 - 30 days	31 - 60 days	61 - 90 days	Not Stated	Total
Under 15 yrs	1	9	5	uuyo	uuyo	1	16
16 - 20 yrs	'	22	23			'	45
	8					2	
21 - 25 yrs		157	149		0		316
26 - 30 yrs	27	481	449		2	3	962
31 - 35 yrs	17	368	393		2	2	782
36 - 40 yrs	8	152	194				354
41 - 45 yrs	13	88	148			1	250
46 - 50 yrs	8	77	71		1	1	158
51 - 55 yrs	3	57	78	1		1	140
56 - 64 yrs	6	43	66				115
Above 65 yrs		6	25	2			33
Not Stated	9	42	19				70
Total	100	1502	1620	3	5	11	3241

Table A8: Frequency of Visits by Nationality

Nationality	Only once	2 - 3 times	4 - 5 times	More than 6 times	No Response	Total
_	Office	tillies	unics	tilles	Response	Total
Kenya	1					1
Algeria	1					1
Morocco	2	1			1	4
South Africa	22	2	1		1	26
Canada	4	4				8
United States	23	1	1			25
Brazil	4					4
Peru	1					1
China	52	8	1	2		63
Taiwan	4					4
China, Hong Kong	6	1				7
Japan	222	34	6	5	1	268
South Korea	31	1		1		33
Indonesia		1				1

Malaysia	7	2				9
Philippines	2					2
Singapore	7	3				10
Thailand	8	2				10
Australia	53	3		1	1	58
New Zealand	9					9
Czech Republic	3					3
Estonia		1				1
Hungary	2	1				3
Lithuania	1					1
Poland	4					4
Romania	1					1
Russia	13					13
Slovakia	1					1
Ukraine	1					1
Denmark	6					6
Finland	4					4
Ireland	9					9
Norway	11					11
Sweden	1					1
United Kingdom	536	102	13	13	4	668
Croatia	1					1
Greece	14					14
Italy	696	60	8	5	5	774
Malta	5					5
Portugal	15	1				16
Slovenia	4	1				5
Spain	22	2				24
Austria	34	16	3	3	1	57
Belgium	13	1				14
France	156	6	1			163
Germany	326	101	24	21	3	475
Netherlands	49	7	1			57
Switzerland	139	59	14	6	1	219
Cyprus	2					2
Israel	12	2			1	15
Turkey	12					12
Bahrain	1					1
Kuwait	2					2
Lebanon	2			1		3
Saudi Arabia	7					7
Bangladesh	1					1
Sri Lanka	2	3		2		7

India	7					7
Nepal	1					1
Pakistan	3					3
Not Stated	69	14	1		1	85
Total	2647	440	74	60	20	3241

Table A9: Frequency of Visits by Age

Age group	Only once	2 - 3 times	4 or more times	Not Stated	Total
Under 15 yrs	7	7	1	1	16
16 - 20 yrs	29	14	2		45
21 - 25 yrs	293	18	2	3	316
26 - 30 yrs	877	69	10	6	962
31 - 35 yrs	657	100	23	2	782
36 - 40 yrs	268	66	20		354
41 - 45 yrs	163	63	21	3	250
46 - 50 yrs	110	32	16		158
51 - 55 yrs	94	35	9	2	140
56 - 64 yrs	74	20	20	1	115
Above 65 yrs	14	9	10		33
Not Stated	61	7	0	2	70
Total	2647	440	134	20	3241

**Table A10: Organising Trips by Nationality** 

Nationality	Through tour operator	Travel Agency	Internet	On your own	Not Stated	Total
Kenya		1				1
Algeria		1				1
Morocco	3	1				4
South Africa	9	17				26
Canada		4	4			8
United States	5	12	4	3	1	25
Brazil		4				4
Peru		1				1
China	8	47	2	6		63
Taiwan		3	1			4
China, Hong Kong	1	4	1	1		7
Japan	5	243	17	2	1	268
South Korea	3	28	1	1		33
Indonesia				1		1

Malaysia		5	ĺ	4		9
Philippines		2				2
Singapore	2	5		3		10
Thailand	3	5		2		10
Australia	8	43	4	3		58
New Zealand	3	5	1			9
Czech Republic		2	1			3
Estonia			1			1
Hungary		3				3
Lithuania		1				1
Poland	2	2				4
Romania		1				1
Russia	4	8		1		13
Slovakia		1				1
Ukraine		1				1
Denmark		5	1			6
Finland		4				4
Ireland	3	6				9
Norway	2	6		3		11
Sweden		1				1
United Kingdom	237	308	92	28	3	668
Croatia		1				1
Greece	1	13				14
Italy	159	583	14	17	1	774
Malta		5				5
Portugal	4	12				16
Slovenia		5				5
Spain	6	17	1			24
Austria	32	16	4	5		57
Belgium	5	9				14
France	65	85	11	1	1	163
Germany	306	104	41	22	2	475
Netherlands	12	37	5	3		57
Switzerland	91	106	15	6	1	219
Cyprus		2				2
Israel		13		2		15
Turkey	1	10		1		12
Bahrain			1			1_
Kuwait	1	1				2
Lebanon		3				3
Saudi Arabia	1	2	3		1	7
Bangladesh		1				1
Sri Lanka	1		1	5		7
India		4	1	1	1	7
Nepal		1				1
Pakistan	1	2				3
Not stated	20	52	3	8	2	85
Total	1004	1864	230	129	14	3241

Table A11: Type of Meal Plan by Nationality and Region

Nationality/Region	Full Board	Half Board	Bed & Breakfast	Room only	All inclusive	No Response	Total
Kenya		1				•	1
Algeria	1						1
Morocco	2	2					4
South Africa	5	17			4		26
Africa	8	20	0	0	4	0	32
Canada	4		2	1	1		8
United States	8	7	6		4		25
America	12	7	8	1	5	0	33
Brazil	3		1				4
Peru		1					1
Latin America	3	1	1	0	0	0	5
China	39	7	6		8	3	63
Taiwan	4						4
China, Hong Kong	3	1	2	1			7
Japan	171	8	48	3	36	2	268
South Korea	15	7	3		8		33
Indonesia	1						1
Malaysia	4	1	2		2		9
Philippines		2					2
Singapore	3	2	2	1	2		10
Thailand	2	3			4	1	10
Australia	21	20	4		13		58
New Zealand	5	2			2		9
East Asia	268	53	67	5	75	6	474
Czech Republic		2			1		3
Estonia	1						1
Hungary		3					3
Lithuania		1					1
Poland	1				3		4
Romania		1					1
Russia	3	6	2		2		13
Slovakia	1						1
Ukraine					1		1
Denmark		1			5		6
Finland					4		4
Ireland	4	2			3		9
Norway	4	3	1		3		11
Sweden	1						1
United Kingdom	99	137	47	5	375	5	668
Croatia					1		1
Greece	1	10	2		1		14
Italy	449	9	3	3	307	3	774
Malta	1	3	1				5

Portugal	7	2	1		5	1	16
Slovenia	1				4		5
Spain	9	8			7		24
Austria	18	17	2	2	18		57
Belgium	8	1	1		4		14
France	104	29			30		163
Germany	217	129	5	2	120	2	475
Netherlands	21	13		1	22		57
Switzerland	100	85	4		30		219
Cyprus		1	1				2
Israel	11	4					15
Turkey	10	1			1		12
Europe	1071	468	70	13	947	11	2580
Bahrain					1		1
Kuwait	2						2
Lebanon	3						3
Saudi Arabia	1	3	1	1		1	7
Middle East	6	3	1	1	1	1	13
Bangladesh		1					1
Sri Lanka	4		3				7
India	2		4		1		7
Nepal			1				1
Pakistan	2	1					3
South Asia	8	2	8	0	1	0	19
Not Stated	38	14	4	2	21	6	85
·	1414	568	159	22	1054	24	3241

Table A12: Type of Meal Plan by Age Group

Age Group	Full Board	Half Board	Bed & Breakfast	Room only	All inclusive	Not Stated	Total
Under 15 yrs	8	5	1		1	1	16
16 - 20 yrs	22	10	1		12		45
21 - 25 yrs	133	50	18	1	111	3	316
26 - 30 yrs	440	138	45	3	329	7	962
31 - 35 yrs	344	137	43	11	245	2	782
36 - 40 yrs	153	70	17	2	110	2	354
41 - 45 yrs	105	54	7	1	83		250
46 - 50 yrs	60	34	10		53	1	158
51 - 55 yrs	55	30	7	2	45	1	140
56 - 64 yrs	47	21	7	1	38	1	115
Above 65 yrs	14	11			8		33
Not Stated	33	8	3	1	19	6	70
Total	1414	568	159	22	1054	24	3241

Table A13: Purpose of Visit by Age Group

Age	Leisure, relaxation, holiday selected	Diving selected	Honeymoon selected	Business and profession selected	Transit selected	Surfing	Anniversary	Snorkeling	Fishing	Underwater world	Sailing	Visiting friends	No Response	Total
Under 15 yrs	11	5	1	1										16
16 - 20 yrs	29	10	4	2		3								45
21 - 25 yrs	183	35	129	3	3	5								316
26 - 30 yrs	453	106	502	5	2	14		1	1		1	1	1	962
31 - 35 yrs	435	151	322	5		14			1					782
36 - 40 yrs	226	83	80	5	1	8	1							354
41 - 45 yrs	192	57	31	4	1	3	1	1						250
46 - 50 yrs	138	27	1	1	1	1		1		1				158
51 - 55 yrs	116	29	2	3		4	1				1		1	140
56 - 64 yrs	99	19	5	4		1	1	1					1	115
Above 65 yrs	31	3			1									33
No Response	34	11	22	1		1								70
Total	1947	536	1099	34	9	54	4	4	2	1	2	1	3	3241

Table A14: Activities Enjoyed by Nationality

Nationality	Diving	Swimming	Snorkeling	Fishing	Spa & Health Club	Island Hopping	Others
Algeria			1				
Australia	11	31	41	7	15	8	
Austria	18	36	42	7	4	5	
Bahrain		1	1	1		1	
Bangladesh			1		1		
Belgium	5	8	4	1		2	1
Brazil	2		2		1		
Canada	5	4	6	1	3		
China	17	24	41	13	5	5	1
China, Hong Kong	1	4	4		3		
Croatia			1				
Cyprus		1	1		1	1	
Czech Republic		2	1	1			
Denmark		5	5	2	2		1
Estonia	1	1		_			

Finland France Germany Greece Hungary India Indonesia Ireland Israel Italy Japan Kenya	55 185 3 1 1 1	33 241 12 1 4	86 347 9 3 5	3 28 2	28 71 7	21 39	3 5
Greece Hungary India Indonesia Ireland Israel Italy Japan	3 1 1 2	12 1 4	9			39	5
Greece Hungary India Indonesia Ireland Israel Italy Japan	3 1 1 2	1 4	9				J
India Indonesia Ireland Israel Italy Japan	1 2	4			1	2	
India Indonesia Ireland Israel Italy Japan	1 2			í			
Indonesia Ireland Israel Italy Japan	1 2	1	9	3		1	1
Ireland Israel Italy Japan	2		1				
Israel Italy Japan		6	8	1	6		1
Italy Japan	7	6	10	1	2	2	
Japan	152	172	559	66	106	228	6
	63	5	160	9	14	4	3
IXCIIVA I			1		1		
Kuwait		1			1	1	1
Lebanon		2	2		1		
Lithuania		1			-	1	
Malaysia	4	6	4	3	1	2	1
Malta		5	5			4	
Morocco	1	1	3	1	1	1	
Nepal	1	1				1	
Netherlands	30	31	38	5	10	4	1
New Zealand	3	2	3	1	2	·	<u>.</u>
Norway	1	5	8	2	2	2	
Pakistan		1	2			2	
Peru		1	1				
Philippines		•	2				
Poland	3	1	4			1	
Portugal	4	3	11	3	3	2	2
Romania	•	1			Ŭ	1	
Russia	7	9	7	2	3	3	
Saudi Arabia	1	4	4	1	2	2	
Singapore	2	6	6	1	1	2	1
Slovakia	_	1	1		-		
Slovenia		3	3		2		
South Africa	7	16	21	2	11	7	2
South Korea	4	6	22	1	8	4	<u></u>
Spain	8	9	22	1	9	2	<u> </u>
Sri Lanka	2	4	3	•	•		2
Sweden	1	•					
Switzerland	77	113	158	13	27	8	3
Taiwan	1	2	4	1	1		1
Thailand	8	1	· · ·	1	2		
Turkey	2	7	5	1	1	4	
Ukraine		•			•	1	
United Kingdom	190	444	531	73	200	64	21
United States	5	11	20	2	8	2	4
No Response	20	23	37	9	16	6	
Total	911	1322	2271	269	582	446	62

**Table A15: Expenditure by Nationality** 

Nationality	Below US\$ 5000	US\$ 6000 - 10,000	US\$ 11,000 - 15,000	US\$ 16,000 - 20,000	Above US\$ 21,000	No Response	Total
Algeria	1						1
Australia	35	18	1	1	1	2	58
Austria	42	12		1		2	57
Bahrain	1						1
Bangladesh	1						1
Belgium	11	2				1	14
Brazil	3		1				4
Canada	2	4	1	1			8
China	53	10					63
China, Hong Kong	5	1				1	7
Croatia	1						1
Cyprus	1	1					2
Czech Republic	3					4	3
Denmark	3	2				1	6
Estonia	1 1						<u>1</u>
Finland France	133	21		2		7	163
Germany	379	76	3		1	16	475
Greece	8	4	1	1	'	10	14
Hungary	1	2	- '	- '			3
India	6	1					7
Indonesia	1						1
Ireland	6	3					9
Israel	14		1				15
Italy	639	89	5	2	1	38	774
Japan	152	61	17	17	10	11	268
Kenya		1					1
Kuwait	2						2
Lebanon	3						3
Lithuania		1					1
Malaysia	8	1					9
Malta	1	4					5
Morocco	3	1					4
Nepal	1						1
Netherlands	45	10	1			1	57
New Zealand	9	_					9
Norway	5	6					11
Pakistan	3						3
Peru		1					1

Philippines	2						2
Poland	3	1					4
Portugal	9	3	1			3	16
Romania	1						1
Russia	9	4					13
Saudi Arabia	4	3					7
Singapore	9	1					10
Slovakia	1						1
Slovenia	3	2					5
South Africa	13	10	2			1	26
South Korea	20	10		1	2		33
Spain	19	4				1	24
Sri Lanka	7						7
Sweden	1						1
Switzerland	137	57	8	6	2	9	219
Taiwan	2	1			1		4
Thailand	9	1					10
Turkey	12						12
Ukraine	1						1
United Kingdom	330	273	26	8	9	22	668
United States	15	6	3	1			25
No Response	33	10	1			41	79
Total	2226	718	72	41	27	157	3241

Table A16: Visit to Male' by Nationality

			No	
Nationality	Yes	No	Response	Total
Algeria		1		1
Australia	35	23		58
Austria	11	46		57
Bahrain		1		1
Bangladesh		1		1
Belgium	7	7		14
Brazil		4		4
Canada	4	4		8
China	45	18		63
China, Hong Kong	3	3	1	7
Croatia		1		1
Cyprus	2			2
Czech Republic	3			3
Denmark		6		6
Estonia	1			1
Finland		4		4
France	42	119	2	163
Germany	113	359	3	475
Greece	9	5		14
Hungary	1	2		3
India	6	1		7

Indonesia	1			1
Ireland		9		9
Israel	5	10		15
Italy	191	577	6	774
Japan	130	138		268
Kenya		1		1
Kuwait	2			2
Lebanon	1	2		3
Lithuania		1		1
Malaysia	7	2		9
Malta	5			5
Morocco	1	3		4
Nepal	1			1
Netherlands	20	37		57
New Zealand	1	8		9
Norway	1	10		11
Pakistan	1	2		3
Peru		1		1
Philippines	1	1		2
Poland	1	3		4
Portugal	5	11		16
Romania		1		1
Russia	5	8		13
Saudi Arabia	3	4		7
Singapore	7	3		10
Slovakia		1		1
Slovenia	2	3		5
South Africa	11	15		26
South Korea	12	21		33
Spain	4	20		24
Sri Lanka	7			7
Sweden		1		1
Switzerland	39	180		219
Taiwan	2	2		4
Thailand	5	5		10
Turkey	10	2		12
Ukraine	1			1
United Kingdom	100	564	4	668
United States	10	15		25
Non Readable	2	4		6
No Response	8	31	40	79
Total	884	2301	56	3241

Table A17: Intention to Visit Maldives again

	In the				
	near	Distant		No	
Nationality	future	future	No	Response	Total
Algeria	1				1
Australia	17	37	4		58
Austria	27	30			57
Bahrain	1				1
Bangladesh		1			1
Belgium	4	8	2		14
Brazil	3	1			4
Canada	4	3	1		8
China	17	46			63
China, Hong Kong	2	5			7
Croatia		1			1
Cyprus		2			2
Czech Republic		3			3
Denmark		6			6
Estonia		1			1
Finland	1	3			4
France	41	100	19	3	163
Germany	224	235	12	4	475
Greece	4	10			14
Hungary	1	2			3
India	4	3			7
Indonesia	1				1
Ireland	7	2			9
Israel	1	9	5		15
Italy	391	348	26	9	774
Japan	115	140	11	2	268
Kenya	1				1
Kuwait	1	1			2
Lebanon	1	2			3
Lithuania		1			1
Malaysia	2	7			9
Malta	1	4			5
Morocco	2	2			4
Nepal	1				1
Netherlands	19	35	2	1	57
New Zealand	1	8			9
Norway		11			11
Pakistan	1		1	1	3
Peru	1				1
Philippines	2				2
Poland		2	2		4
Portugal	4	12			16
Romania	1				1

Russia	4	7	1	1	13
Saudi Arabia	1	6			7
Singapore	5	5			10
Slovakia		1			1
Slovenia	3	2			5
South Africa	9	17			26
South Korea	16	17			33
Spain	8	16			24
Sri Lanka	5	2			7
Sweden		1			1
Switzerland	96	121	1	1	219
Taiwan		4			4
Thailand	6	4			10
Turkey	1	10	1		12
Ukraine		1			1
United Kingdom	324	327	16	1	668
United States	10	15			25
Non Readable	3	2		1	6
No Response	5	18	3	53	79
Total	1400	1657	107	77	3241

Table A18: Intention to Visit Maldives again by Age Group

Age Group	In the near future	Distant future	No	No Response	Total
Under 15 yrs	7	9			16
16 - 20 yrs	24	20	1		45
21 - 25 yrs	136	171	7	2	316
26 - 30 yrs	372	544	36	10	962
31 - 35 yrs	339	422	18	3	782
36 - 40 yrs	180	167	6	1	354
41 - 45 yrs	120	116	10	4	250
46 - 50 yrs	73	75	7	3	158
51 - 55 yrs	73	56	9	2	140
56 - 64 yrs	55	50	10		115
Above 65 yrs	17	14	2		33
No Response	4	13	1	52	70
Total	1400	1657	107	77	3241

Table A19: Amount spent by visitors by nationality

Nationality	Below US\$ 5000	US\$ 6000 - 10,000	US\$ 11,000 - 15,000	US\$ 16,000 - 20,000	Above US\$ 21,000	No Response	Total
Algeria	1						1
Australia	35	18	1	1	1	2	58
Austria	42	12		1		2	57
Bahrain	1						1
Bangladesh	1						1
Belgium	11	2				1	14
Brazil	3		1				4
Canada	2	4	1	1			8
China Hana Kana	53	10					63
China, Hong Kong	5	1				1	7
Croatia	1	4					1
Cyprus		1					2
Czech Republic Denmark	3	2				1	3 6
Estonia	1					1	1
Finland	4						4
France	133	21		2		7	163
Germany	379	76	3		1	16	475
Greece	8	4	1	1	- '	10	14
Hungary	1	2					3
India	6	1					7
Indonesia	1						1
Ireland	6	3					9
Israel	14		1				15
Italy	639	89	5	2	1	38	774
Japan	152	61	17	17	10	11	268
Kenya		1					1
Kuwait	2						2
Lebanon	3						3
Lithuania		1					1
Malaysia	8	1					9
Malta	1	4					5
Morocco	3	1					4
Nepal	1						1
Netherlands	45	10	1			1	57
New Zealand	9						9
Norway	5	6					11
Pakistan	3						3
Peru		1					1

Philippines	2						2
Poland	3	1					4
Portugal	9	3	1			3	16
Romania	1						1
Russia	9	4					13
Saudi Arabia	4	3					7
Singapore	9	1					10
Slovakia	1						1
Slovenia	3	2					5
South Africa	13	10	2			1	26
South Korea	20	10		1	2		33
Spain	19	4				1	24
Sri Lanka	7						7
Sweden	1						1
Switzerland	137	57	8	6	2	9	219
Taiwan	2	1			1		4
Thailand	9	1					10
Turkey	12						12
Ukraine	1						1
United Kingdom	330	273	26	8	9	22	668
United States	15	6	3	1			25
Non Readable	5	1					6
No Response	28	9	1			41	79
Total	2226	718	72	41	27	157	3241

Table A20: Annual income after tax by age group

	Age group	Below US\$20,000	US\$ 21,000 - 30,000	US\$31,000 - 40,000	US\$41,000 - 50,000	Above US\$51,000	No Response	Total	Percentage
Under 15 yrs		5		1	1	2	7	16	0.5
16 - 20 yrs		26	3		1	3	12	45	1.4
21 - 25 yrs		105	59	32	14	21	85	316	9.8
26 - 30 yrs		249	213	112	76	108	204	962	29.7
31 - 35 yrs		117	165	108	73	158	161	782	24.1
36 - 40 yrs		41	57	41	35	91	89	354	10.9
41 - 45 yrs		27	49	26	20	65	63	250	7.7
46 - 50 yrs		18	19	16	20	46	39	158	4.9
51 - 55 yrs		17	20	19	21	32	31	140	4.3
56 - 64 yrs		10	24	10	5	28	38	115	3.5
Above 65 yrs			5	6		4	18	33	1.0
No Response		2	1	2	1	2	62	70	2.2
Total		617	615	373	267	560	809	3241	100.0
Percentage		19.0	19.0	11.5	8.2	17.3	25.0	100.0	

Table A21: Amount spent by age group

Age group	Below US\$ 5000	US\$ 6000 - 10,000	US\$ 11,000 - 15,000	US\$ 16,000 - 20,000	Above US\$ 21,000	No Response	Total	Percentage
Under 15 yrs	11	1	1	1		2	16	0.5
16 - 20 yrs	33	9	1	1		1	45	1.4
21 - 25 yrs	226	64	11	2	3	10	316	9.8
26 - 30 yrs	694	200	16	14	6	32	962	29.7
31 - 35 yrs	555	174	19	9	5	20	782	24.1
36 - 40 yrs	240	86	6	3	3	16	354	10.9
41 - 45 yrs	160	63	5	6	3	13	250	7.7
46 - 50 yrs	106	33	6	1	1	11	158	4.9
51 - 55 yrs	93	36	1	4	5	1	140	4.3
56 - 64 yrs	69	36	4		1	5	115	3.5
Above 65 yrs	19	10	1			3	33	1.0
No Response	20	6	1			43	70	2.2
Total	2226	718	72	41	27	157	3241	100
Percentage	68.7	22.2	2.2	1.3	0.8	4.8	100	

Table A22: Visitors by Age Group by Gender

Age group	Male	Female	No Response	Total	Percentage
Under 15 yrs	8	8		16	0.5
16 - 20 yrs	18	26	1	45	1.4
21 - 25 yrs	116	200		316	9.8
26 - 30 yrs	473	482	7	962	29.7
31 - 35 yrs	464	309	9	782	24.1
36 - 40 yrs	220	132	2	354	10.9
41 - 45 yrs	138	108	4	250	7.7
46 - 50 yrs	90	67	1	158	4.9
51 - 55 yrs	76	64		140	4.3
56 - 64 yrs	61	50	4	115	3.5
Above 65 yrs	19	14		33	1.0
No Response	9	4	57	70	2.2
Total	1692	1464	85	3241	100.0

Table A23: Visitors by Occupation by Gender

Occupation	Male	Female	No Response	Total	Percentage
Government	258	248	4	510	15.7
Private	870	741	15	1626	50.2
Self employed	372	217	6	595	18.4
Student	43	76	1	120	3.7
Retired	39	53	1	93	2.9
No Response	110	129	58	297	9.2
Total	1692	1464	85	3241	100.0

# List of Tour Operator/Travel Agencies

20 Century	Blutechila
5 VOV flag	Booda Aviation - Kuwait
AAA & Touch down	Bordin Viggi
AAA Resorts	Braver Club
Abreu	Braxted Travel
Ace Travels	Britian + Eurpoe Tours
Acess TRC	British Airways
Acs	Bucher Reisen
Adda Viaggi	Budget Voyages
Adra Voyages	Bul Tour
Adventure Travel Company	Bunte Urlaubwelt
AE	Caesor
AG Colors World	Carlson Wagonsuts, France
Aggenzia Viaggi	Carrier
Aguanant	Carucci Travel
Air Tour	Catai
Airline Network	Catti Viaggi
Airtur	Champion Travel
Akteul Tour	Charlie Reid Travel
Albatrus Top Boat	Charter SA
All Destination, USA	Chian Tourist Agency
Alpi Tours	China Comfort Travel
Altoreno Viaggi	China International Travel
American Express Travel	China Travel Agency
Amerigo	China Youth Tourism Agency
Amex Platinum	China Youth Travel Service (CYTS)
Amicale de la Police	Chundo
Amondi Travel Agency KSA, Jeddah	CIC
Andes Travel	Cisalpina
Aqua Diving	Cisalpina
Arcoiris Viaggi	CIT Viaggi
Arequipa Viaggi	Cliimera
Arke	Climate Du Monde
Arrange	Club Azul
Asent	Club Island
Asia On	Club Med
Asia Travel	Club Vacanze
Athena Viggi	Cmimera Viaggi
Atlantis Reisen	CO.OP Travel
Atlas	Coconut Club
ATO	Colours of Asia
Atoll Adventures	Colours World
Atoll Travel	Columbus
AVA	Comfort Travel Agency
Aviva	Condor Airline
Azemar	Cook World
Bachmannt Spitzer	Cormorano
Bamaca Viaggi	Cosmos Distant Dreams
Barrtead Travel Glasgow	Costless Holidays
Becking Tours	Cowrini Viaggi
Ben Lawie Travel	Cox & Kings
Berge & Meer	Crescent
Best At Travel	Cresta/Cresta Holidays/My Travel
Best Tour	Crista
Big Wide World Travel	Crossly Travel
Bitburg	Crown Tours
Blu Vacanze	Ctrip
DIG TGOGIEG	Cuip

CTS	Fram
Da Ponte Viaggi	Francorosso
Dawson Sandeson	Frantour
De Reserveiz Travel Agency	Freelander Viaggi
Deir	Freeway Tourists
Delare	Fregerio Roma
Demi Reisen	Frenesia Viaggi Alpit
Dertour	Fujitsu Travellers
Devince	G Z International Travel Limited
Dial a Flight	Gallo Rosso
Dimension	Garber Travel Portsmouth
Direct Holidays	Gate
Direct Travel	Gateway Travel
Directions	Gatfinoni
Discovery Travel/Discovery Dive Travel	Geo Trend
Dive & Travel	Giramondo
Diveht Reisen	Givamondo
Divers Dream	Global Travel
Diving Adventure	Globetrotter, Switzerland
Diving Holidays	Go Maldives
Diving World	Go Travel
Dnata in Dubai	Going Places
Donegal Viaggi	Gold Medal Travel
Dook & Go Bandeu Swilberlant	Goodacre & Townsend
Dream Maldives	Gramondo
Dreamland	Grandi Viaggi
DT (Dream Ticket)	Greecian Travel
Duncans Travel	Groovy Tours
Duru Tourist	GSA (Singapore)
East Residents Travel Culture	Guangchon International Travel
Easy Go Travel	Gullet
E-Bookers	Gullivers Travel, Dubai
Eclipse	Gunng Raya
Eclipse Eden Viaggi	Gunng Raya Halcom Viagens
Eclipse Eden Viaggi Eigen Wjze Dul	Gunng Raya Halcom Viagens Halifax Holidays
Eclipse Eden Viaggi Eigen Wjze Dul Elite Vacations	Gunng Raya Halcom Viagens Halifax Holidays Hankyn Kotsu
Eclipse Eden Viaggi Eigen Wjze Dul Elite Vacations Emirates	Gunng Raya Halcom Viagens Halifax Holidays Hankyn Kotsu Happy Tour
Eclipse Eden Viaggi Eigen Wjze Dul Elite Vacations Emirates Energy	Gunng Raya Halcom Viagens Halifax Holidays Hankyn Kotsu Happy Tour Harlequin Worldwide/Harlequin
Eclipse Eden Viaggi Eigen Wjze Dul Elite Vacations Emirates Energy Epay	Gunng Raya Halcom Viagens Halifax Holidays Hankyn Kotsu Happy Tour Harlequin Worldwide/Harlequin Harveys Travel
Eclipse Eden Viaggi Eigen Wjze Dul Elite Vacations Emirates Energy Epay Escape Travel	Gunng Raya Halcom Viagens Halifax Holidays Hankyn Kotsu Happy Tour Harlequin Worldwide/Harlequin Harveys Travel Hayes & Jarvis
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Eclipse Eden Viaggi Eigen Wjze Dul Elite Vacations Emirates Energy Epay Escape Travel Esco Reisen Esmeraida Viaggi Essance of Tuscany	Gunng Raya Halcom Viagens Halifax Holidays Hankyn Kotsu Happy Tour Harlequin Worldwide/Harlequin Harveys Travel Hayes & Jarvis Heeper Viaggiare Heidi Frey Helvetic Tour
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Eclipse Eden Viaggi Eigen Wjze Dul Elite Vacations Emirates Energy Epay Escape Travel Esco Reisen Esmeraida Viaggi Essance of Tuscany Essentail Escape E-Two Travel Eureka Travel (Singapore)	Gunng Raya Halcom Viagens Halifax Holidays Hankyn Kotsu Happy Tour Harlequin Worldwide/Harlequin Harveys Travel Hayes & Jarvis Heeper Viaggiare Heidi Frey Helvetic Tour HIS Holiday Holiday Bazar - Kenya
Eclipse Eden Viaggi Eigen Wjze Dul Elite Vacations Emirates Energy Epay Escape Travel Esco Reisen Esmeraida Viaggi Essance of Tuscany Essentail Escape E-Two Travel Eureka Travel (Singapore) Euro Bank Travel	Gunng Raya Halcom Viagens Halifax Holidays Hankyn Kotsu Happy Tour Harlequin Worldwide/Harlequin Harveys Travel Hayes & Jarvis Heeper Viaggiare Heidi Frey Helvetic Tour HIS Holiday Holiday Bazar - Kenya Holiday Hypermart
Eclipse Eden Viaggi Eigen Wjze Dul Elite Vacations Emirates Energy Epay Escape Travel Esco Reisen Esmeraida Viaggi Essance of Tuscany Essentail Escape E-Two Travel Eureka Travel (Singapore) Euro Bank Travel Euro Travel	Gunng Raya Halcom Viagens Halifax Holidays Hankyn Kotsu Happy Tour Harlequin Worldwide/Harlequin Harveys Travel Hayes & Jarvis Heeper Viaggiare Heidi Frey Helvetic Tour HIS Holiday Holiday Bazar - Kenya Holiday Inn
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Eclipse Eden Viaggi Eigen Wjze Dul Elite Vacations Emirates Energy Epay Escape Travel Esco Reisen Esmeraida Viaggi Essance of Tuscany Essentail Escape E-Two Travel Eureka Travel (Singapore) Euro Bank Travel Euro Travel	Gunng Raya Halcom Viagens Halifax Holidays Hankyn Kotsu Happy Tour Harlequin Worldwide/Harlequin Harveys Travel Hayes & Jarvis Heeper Viaggiare Heidi Frey Helvetic Tour HIS Holiday Holiday Bazar - Kenya Holiday Hypermart Holiday Inn Holiday Tours Honey World Travel/Thompsons
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Eclipse Eden Viaggi Eigen Wjze Dul Elite Vacations Emirates Energy Epay Escape Travel Esco Reisen Esmeraida Viaggi Essance of Tuscany Essentail Escape E-Two Travel Eureka Travel (Singapore) Euro Bank Travel Euro Travel Euro Travel Evzonas Travel Evzonas Travel Ezway Felvic Tours Iswerland Ferkenrs Burd, Austria Fiesta Finestra Surmondo First Choice Five Star Club Flight Centre	Gunng Raya Halcom Viagens Halifax Holidays Hankyn Kotsu Happy Tour Harlequin Worldwide/Harlequin Harveys Travel Hayes & Jarvis Heeper Viaggiare Heidi Frey Helvetic Tour HIS Holiday Holiday Bazar - Kenya Holiday Hypermart Holiday Place Plc Holiday Tours Holiday Tours Honey World Travel/Thompsons Hotel Plan HotelTravel.com House of Travel Hamilton Humara Reize Hummingbird Hydra Travels I Viaggi Delle Robinic
Eclipse Eden Viaggi Eigen Wjze Dul Elite Vacations Emirates Energy Epay Escape Travel Esco Reisen Esmeraida Viaggi Essance of Tuscany Essentail Escape E-Two Travel Eureka Travel (Singapore) Euro Bank Travel Euro Travel Euro Travel Evzonas Travel Evzonas Travel Ezway Felvic Tours Iswerland Ferkenrs Burd, Austria Fiesta Finestra Surmondo First Choice Five Star Club	Gunng Raya Halcom Viagens Halifax Holidays Hankyn Kotsu Happy Tour Harlequin Worldwide/Harlequin Harveys Travel Hayes & Jarvis Heeper Viaggiare Heidi Frey Helvetic Tour HIS Holiday Holiday Bazar - Kenya Holiday Hypermart Holiday Place Plc Holiday Tours Honey World Travel/Thompsons Hotel Plan Hotel Travel.com House of Travel Hamilton Humara Reize Hummingbird Hydra Travels

Ideex Viaggiane Gate	Maldivian Holidays
IGV Club	Maldivian.com
IL Grillo	<u>Maldiviana</u>
IL Miuone SRL Roma	Manta Reisen
Imholz	Manta Travel
Impac	Maria Slater Travel (Australia)
Impex	Marimba Viaggi
Indoriente	Marina Viaggi
Inner Circles	Marks Travel
Insurance and Travel	Massyn
Interline Bookers	Maxi Travel Land
International Ventures & Travel	Mayer
Intourist	Meditrad
Intravco	Medoacus Viaggi
Island Collection	Meier's Manta
Island Safaris	Meier's Weltreisen
ITC	
	Mercuriale Viaggi
ITS	Merry Tour
Jahn Reisen	Mersuly Tours
JAL	Messereiser
Japan Travel	Milae Viaggi
Jet Air	Misa Travel
Jet Reisen	Mondo Viggi
Jet Tours	Monitech/Monitech Management Pvt Ltd
Jiangsu China Travel Agency	Monogram Travel
JMC	Monto Tours
JTB	Mosial Holidays
JTS	MPT Avellino
Kanazawa Tours	MPT Spa Avezzino
Karibuni Viaggi	Mundo VIP
Karisma Tours	Muni Travel
Kerviaggi	MV Kiris
	MWR
Key 2 Holidays	
Kiuki Tourist Holiday	Na Tour Aumeisell NEC
KMV Travel	
Kompass Travel	Neckerman
Kouni (Travel Connection)	Nettune (CBO)
Kumara Reisen	New wage Reisen
Lafayeite Voyage/Tour Inter	Niagara
Landes Tourisne	Nippon Travel
Lanka Tours	Nishitesu Travel
Lanka Travel	Nittsu Travel
Last minute.com	Nivana Surf Trips
Lawson Travel	No Response
Le Marmotic	Non Readable
Leclerc Voyage	Nouvelles Frontier
Leisure Reledives	NUR
Lets Travel	Ofir Tour
Listrop	Olympia Viaggi
LIUR	Olympic Olympic
Ltours	OM Tour
LTU	
	Omega Viaggi 2000
L'tur	OPODO
Lunn Poly	Orca
LUO collection du Monde	Orka - Reisen Treichesen
Lupetta Viaggi	Ostiensis
M&J	Over Sea Travel
Magic Travel	Pacific Tourist
Maldives Scuba	Pan Australia Tourist
Maldives Tourism Board	Paradise Holidays

Paradise Travels	Sporting Club
Parma Tour	Sporting Vacanze
Pefrix Viaggi	Sprin Tours
Pineapple Tours	Sri Lanka Tours
Play Guide Tours	ST World
Podvodu Ru	STA Sydney
Pomodoro Viaggi	Star Tour
Popagayo Viaggi	Stonehedge Milano
Premier Travel	Stopover
Prime Vacation	Stylism Resorts
Principle Travel	Sub Aqua
PTS Travel Salon	Success Trc Company
Quelle	Summer Winter
R & C International	Sun Break
Reethi Rah	Sun Secker
Reiseburo Hufnagel	Sun Travel
Reisefieber	Sun Trips
Reisen Centre All tours	Sun Way
Rejoyce	Sunderwand Travel Gold Madel
Relax Tours Regensbourg	Sunfeight
Reliance	Sunland
Rensaince-Moscow	Sunpet Travel
Resort and Safari	Sunset
Resort Life	Sure Travel/Top Holidays
Restplatzorse	Surf Corner
Rialto Viaggi	Surf Regroot
Ridgeways	Surf Travel Company/Sun Tours
Rieseland	Surya Travel
Robinson Adventure	Swan Tour
Romantour	Tai Pan Touristik
Roozo Diving Tours	Taj Exotica
Roxton Bairley Robinson	Tanea Tour
Ruditlofmann Saerbruchen	Tanga Tour
Rudolf Reisan , Leipeig	Tarconte Viaggi
Sadovar Viggi PIJA	Teorema
Saltur	The Holiday Place
Samford Travel	The Honeymoon (Korea)
Samovak Viaggi	The Turquoise Holiday Co Thitan Touristik
Sanjeev Travels Sauma Vacanze	Thitan Touristik Thihaagiri Island Resort
	Thomas Cook
Scernic Viaggi	_
Schmidt Reisaburg Scott Dunn World	Tipaere Bourg
Scuba Tours	Tlamoross
Sea & See	Tobu Travel
Seasons in Style	Tony Blank Hursf
Seltimo Tours	Top Service
Shanghai Bus Travel Agency	Top Service Top Tour
Sharran's Travel	Torelli Tours
Shinkimoto Kokusai Kyokosha	Torello Viaggi
Siesta Travel Avenue. Melbourne	Toukya
Simply Bookings	Tour 74
Singropora Airlines Holidays	Tour Dolomit - Miers
Sinong Travel Agency	Tour Express
Sironetta Viaggi	Tourinter
Skopion Travel	Tourist Service
Sodis	Touristic Union International
Solea	Trade Winds
Special Travel	Traicfinoers
Sport Away	Trail Finders
- 1: - · · · · · · · · · · · · · · · · · ·	

Tram Dz Albiez Basel
Transcontinental
Trapix
Travel 4 Less
Travel Air , India
Travel Bag
Travel Choice
Travel Company Sabia
Travel enders
Travel Finders
Travel Gallery
Travel Overland
Travel Pack
Travel Scene
Travel Shop, UK
Travel sia
Travel Wind
Travel World
Travel Zone
Trips International
TRMA
Tropic Tours
Tropical Places Holiday
Truentum
Tuialtsladl Reisenbero
Tuialtsladl Reisenbero
Turisanda
TV Travel
Ultramarina
Uniclan
Unielam
Universal Tours
Unmode Adeux
Vacanze
Vacao
Vacation
Vagero Viggi
Valenz World Travel
Valture
Vand
VAS
Venta Club
Ventaglio
Vera Club
Veratour
Vermillion
Versus Travel
Viagg Elem STR
Viaggi de sole
Viaggi Idea dart travel
Viatges Estiber (BCN)
Villa Holiday
Virgin Holidaye
Virgin Holidays
Vista
Voyages Associas
Voyages Associes
Voyages Jules Verne
Voyages Maldives
Wahoo Dive (Thailand)

Wako International
Waterways Travel/Atoll Adventure
Western & Oriental
Wever Lau Germany
Wickers World
Wingtips
Wired-destinations.com
Wiz on
World Explorer
World Safaris
World Tour Planner
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# **TOURIST OPINION SURVEY 2004**

**Serial No:** 



Dear Guest,

The Ministry of Tourism, Government of the Republic of Maldives is conducting a survey among the departing international tourists from the country to compile a tourist profile and to understand your perception of the quality of experience in the Maldives. The information collected through this survey will be treated confidential and will not be used for any other purpose. Please complete this questionnaire and return it to Immigration Counters or to our staff at the Departure Terminal Hall.

Thank you for your participation in the survey and wish you a safe and happy journey.

Yours Sincerely,

IKLEELA ISMAIL Senior Research Officer

> 1<sup>st</sup> Floor, Ghazee Building, Ameeru Ahmed Magu, Male', Republic of Maldives. Phone: +960 323224, Fax: +960 322512 E-mail: info@maldivestourism.gov.mv, Website: www.maldivestourism.gov.mv

1. Where did you stay i only one box)	in Maldives for most pa	rt of your holiday on th	is trip? (Please tick (✓)				
	b. □ Hotel	c. $\square$ Guesthouse	d. □ Safari Vessel				
	ou spend in the Maldive b. □ 4 - 7 days						
	e you visited the Maldive b. □ 2 - 3 times		nly one box) d. □ More than 6 times				
(Please tick ( )	ties in organizing your h applicable boxes)	•	b. $\square$ No				
If YES what were the 4.3. □ Accommodate		_	Unavailability of information				
	e this trip? (Please tick (sperator b. $\square$ Travel ag		d. □ On your own				
6. Please name the tour operator/ travel agency who organized your trip:							
	an did you use? (Plea b. □ Half Board c. □ B						

a. □ Yes b. □ No If YES						
9. How did you know about Maldives?  a. □ Tour Operators b. □ Travel Age e. □ Tourism Fairs f. □ Friends and	ents	c. □ Ele	ctronics Media	d. □ Pı	rint Media naldives.con	n.mv
<ul> <li>10. What is the purpose of your visit to t</li> <li>a. □ Leisure, relaxation, holiday</li> <li>d. □ Business &amp; profession</li> </ul>	b. □ Di	ving	( <i>Please tick</i> (c. □ Honeymer f. □ Others, s	oon		
11. What activities did you enjoy most de a. □ Diving b. □ Swimming e. □ Spa & Health Club	c. □ Sr	orkeling		Fishing		
12. What are the main attractions for yo a. □ Beach/Sand b. □ Climate/So e. □ Islands/Tropical Vegetation g. □ Others specify	un	c. □ Lag f. □ Peo	? ( <u>Please tick</u> ) goon/Sea d. E pple/Culture	( <b>✓) applica</b> □ Underwat	<i>ble boxes)</i> er Life/Fish	
13. How much did you spend in TOTAL  a. □ Below US\$ 5000 b. □ U  d. □ US\$ 16,000 – 20,000 e. □ Al	S\$ 6000 -	- 10.000				ox)
14. Did you visit the capital City Male'?  a. □ Yes b. □ No (If NO please G	GO TO a &	& b of Qu	estion 17)			
15. What is the purpose of your visit to Ma. □ Sightseeing b. □ Shopping						
<b>16. Are you satisfied with your visit to</b> M If NO please specify the reason			es	b. □ N	0	
17. How do you rate the following?  (Please tick (✓) where appropria						
Excellent  a. Services at Male' International Airport	Good		Satisfactory	Poor	Very Poo	r
b. Services & Facilities at Place of Stay in	□ Maldives					
c. Services & Facilities available in Male'						
C. Services & Facilities available ill Male						
18. Are you satisfied with your visit to the a. □ Very satisfied b. □ Sate e. □ very unsatisfied	ne Maldivatisfied	es? <u>(Plea</u>	ase tick (✔) on c. □ Can not o			:d
<b>19. Is your holiday worth the money spe</b> If NO please specify reason						
20. Do you intend to visit Maldives again a. □ In the near future  If NO please specify reason	b. 🗆 Di	stant futu	re		c. 🗆 No	

21.	. Would you recomm  If NO please specify				o others? a.   Yes			
22.	. Nationality							
23.	. Country of Residen	ce						
<b>24. Sex</b> : a. □ Male			b. □ Female					
	Age group in years:  a. □ Under 15 yrs  f. □ 36 - 40 yrs  k. □ Above 65 yrs  Occupation: a. □ Ge	b. □ 16 · g. □ 41	– 20 yrs – 45 yrs	h. $\square$ 46 – 50 yrs	d. □ 26– 30 yrs e. □ i. □ 51– 55 yrs j. □	56 - 64 yrs		
27.	. What is your Annua	al Income a	after tax?	<u>(P</u>	lease tick (✓) only o	ne box)		
	a. □ Below US\$20,00	00	b. 🗆 US	\$ 21,000 - 30,000	c. □ US\$ 31,0	00 - 40,000		
	d. □ US\$ 41,000 - 50	,000	e. $\square$ Abo	ove US\$ 51,000				
28.								